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Recursive Lexicographical Search: Finding all Markov Perfect Equilibria of Finite State Directional Dynamic Games[†]

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Abstract: We define a class of dynamic Markovian games that we call directional dynamic games (DDG) in which directionality is represented by a partial order on the state space. We propose a fast and robust state recursion algorithm that can find a Markov perfect equilibrium (MPE) via backward induction on the state space of the game. When there are multiple equilibria, this algorithm relies on an equilibrium selection rule (ESR) to pick a particular MPE. We propose a recursive lexicographic search (RLS) algorithm that systematically and efficiently cycles through all feasible ESRs and prove that the RLS algorithm finds all MPE of the overall game. We apply the algorithms to find all MPE of a dynamic duopoly model of Bertrand price competition and cost reducing investments which we show is a DDG. Even with coarse discretization of the state space we find hundreds of millions of MPE in this game.

Keywords: Dynamic games, directional dynamic games, Markov-perfect equilibrium, subgame perfect equilibrium, multiple equilibria, partial orders, directed acyclic graphs, *d*-subgames, generalized stage games, state recursion, recursive lexicographic search algorithm, variable-base arithmetic, successor function

JEL classification: D92, L11, L13

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1 Introduction

Dynamic games have had a major impact on both economic theory and applied work over the last four decades, and much of it has been inspired by the Markov perfect equilibrium (MPE) solution concept due to Maskin and Tirole (1988). While there has been considerable progress in the development of algorithms for computing or approximating an MPE of these games, including the pioneering work by Pakes and McGuire (1994) and recent progress on homotopy methods for finding multiple equilibria of both static and dynamic games (Borkovsky *et. al.* 2010 and Besanko *et. al.* 2010), as well as algebraic approaches for finding equilibria in cases where the equilibrium conditions can be expressed as certain classes of polynomial equations (Datta, 2010 and Judd *et. al.* 2012), it still remains an extremely challenging computational problem to find even a *single* MPE of a dynamic game, much less *all* of them.

This paper reports progress on a different approach for computing all MPE that is based on decomposition of the overall dynamic game into more tractable "stage games", and is applicable to a class of dynamic Markovian games that we refer to as *directional dynamic games* or DDG's. We show that many dynamic games exhibit a type of directionality that is not directly linked to the passage of calendar time (which of course makes every dynamic game inherently directional), but rather pertains to the stochastic evolution of the *state* of the game. In this paper we formalize this concept and present algorithms that allow for computation of all MPE in the class of DDG's.¹

A DDG is a game where some of the state variables evolve in a manner that satisfies an intuitive notion of "directionality." Examples of DDGs include chess with monotonically decreasing number of pieces on the board, Rubinstein's (1982) model of bargaining assuming that the pie is stochastically shrinking, and many examples in industrial organization such as patent races where part of the state of the game represents "technological progress" that improves over time. We solve a model of Bertrand pricing with leapfrogging investments that is an example of this type.

When the state space is finite we can exploit directionality and partition it into a finite number of elements we call "stages". Similar to the "arrow of time" the evolution of the directional component of the state space is unidirectional, although it does not necessarily have to be *linear*, i.e. there may be various routes that the game may take. Yet, if we index the stages by τ and order them from 1 to T, it holds that once the game reaches stage τ there is zero probability of returning to any earlier stage $\tau' < \tau$ under *any* feasible Markov strategy of the game. The partition of the

¹The idea of exploiting the directionality of the state space had been used in specific applications before, i.e. Cabral, Riordan (1994), Cabral (2011), Judd, Renner, Schmedders (2012). A similar idea is central to the upwind Gauss-Seidel method for solving Bellman equations in single agent finite state models (Judd, 1998, p.418).

state space into stages implies a corresponding partition of the overall DDG into a finite number of *stage games*. Our concept of stage game is different than the traditional notion of a single period static stage game in the literature on repeated games. In our setting the stage games will generally be dynamic, though on a much reduced state space that makes them much simpler than the overall DDG.

We show that a MPE for the overall dynamic game can be recursively constructed from the MPE selected for each of the component stage games. We propose a state recursion algorithm that computes a MPE of the overall game in a finite number of steps. State recursion is a form of backward induction, but one that is performed over the stages of the game τ rather than over time *t*. We start the backward induction by computing an MPE of the last stage of the DDG, T, which we refer to as the *end game*.

State recursion can be viewed as a generalization of the method of backward induction that Kuhn (1953) and Selten (1965) proposed as a method to find *subgame perfect equilibria* of finite extensive form games. However, the backward induction that Kuhn and Selten analyzed is performed on the *game tree* defined in the extensive form representation of the game. State recursion is not performed on the game tree, but rather can be viewed as a type of backward induction that is performed on a different object, a *directed acyclic graph* (DAG) that can be used to visualize the partial order on the state space instead of the temporal order implied by the game tree.

If a dynamic game exhibits directionality in the state space, state recursion can be a much more effective method for finding a MPE than traditional time-based backward induction methods. For example, in an infinite horizon DDG there is no last period for performing backward induction in time, as required to do backward induction on the game tree. The usual method for finding a MPE for these problems involves a variant of the method of *successive approximations* to find a fixed point of the system of Bellman equations of the players. However, it is well known that in dynamic games the Bellman equations generally do not satisfy the requisite continuity conditions to constitute a contraction mappings. As a result, there is no guarantee that successive approximations will converge to a fixed point and hence a MPE of the game.²

State recursion, however, does not suffer from this problem: conditional on the availability of the solution method for stage games *it will return a MPE of the full dynamic game in a finite number of steps* T *which equals the total number of stages in the game.* State recursion will

²Note that the contraction property does hold in single agent games which we can view as Markovian games against nature. This implies that traditional time-based backward induction reasoning will compute an approximate MPE for these problems, where the MPE is simply an optimal strategy for the single agent, his "best reply to nature". Nevertheless, we show that when there is directionality in single agent dynamic programming problems, state recursion will be far faster than time-based backward induction, and will actually converge to the exact solution of the problem in a finite number of steps.

not cycle or fail to converge, or approach a candidate MPE only asymptotically as the number of iterations or steps tends to infinity, unlike what happens with time-based recursions such as successive approximations on the players' Bellman equations.

State recursion finds a *single* MPE of the overall DDG, but when the game has multiple equilibria the selected MPE depends on which equilibrium is chosen in the end game and all other stages of the game by the state recursion algorithm. Assume that there is an algorithm that can find *all* MPE of each of the stage games of the DDG and that the number of MPE in each stage is finite. We introduce the *Recursive Lexicographical Search* (RLS) algorithm that repeatedly invokes state recursion in an efficient way to compute *all* MPE of the DDG by systematically cycling through all *feasible equilibrium selection rules* (ESRs) for each of the component stage games of the DDG.

The general idea of how the presence of multiple equilibria of a stage game can be used to construct a much larger set of equilibria in the overall game was used by Benoit and Krishna (1985) to show that a version of the "Folk Theorem" can hold in finitely repeated games. The prevailing view prior to their work was that the sort of multiplicity of equilibria implied by the Folk Theorem for infinitely repeated games cannot happen in finitely repeated games because a backward induction argument from the last period of the game was thought to generally result in a unique equilibrium of the overall repeated game. However, Benoit and Krishna did not propose an algorithm or a constructive approach for enumerating all possible subgame perfect equilibria of a finitely repeated game, whereas the RLS algorithm we propose can be used to find and enumerate all such equilibria.

We use the RLS algorithm to find all MPE of two variants of a dynamic duopoly model of Bertrand price competition with leapfrogging investments that we analyse in a companion paper Iskhakov, Rust and Schjerning (2013). The RLS algorithm revealed important new insights into the nature of long run price competition between duopolists who have equal access to an improving state of the art technology — a class of models that have not been well understood before.

Our first example is a dynamic duopoly model of Bertrand price competition with cost-reducing investments, where the duopolists can invest in an exogenously improving state of the art production technology in an attempt to gain a production cost advantage over their rival, at least temporarily. We assume that both pricing and investment decisions are made simultaneously in each time period. The directionality of the game results from the facts that on one hand the state of the art marginal cost of production only decreases over time (stochastically or deterministically) but never increases, and that the existing marginal costs of firms 1 and 2 never increase but only decrease when firms decide to acquire the state of the art technology. If we assume that the costs can only

take one of a finite number of possible values, we can show that this game satisfies our definition of a finite state DDG.

We show that the stage games in this problem are *anti-coordination games* that typically have either one, three, or five MPE, and we provide an algorithm that efficiently computes all of them. We then show how state recursion algorithm is used and provide a detailed explanation of how RLS can be applied to find *all* MPE. We show that even for problems where the state space has a relatively small number of points, there can be hundreds of millions of MPE in the overall duopoly pricing and investment game, while it is typically impossible to find even a single MPE using the traditional successive approximation of the Bellman equations.

Our second example is the alternating move version of the same model. The state variable that is indicating which firm has the right of move in each time period becomes a non-directional component of the state space. We show that this game is still a DDG, the state space of which can be partitioned into *directional* and *non-directional* components. Consequently, we can still solve the alternating move version of the leapfrogging model by state recursion and find all MPE using the RLS algorithm. We show that in the alternating move case the structure of MPE are very different compared to the simultaneous move case. Generally there are fewer equilibria and certain "extremal" equilibria such as a zero profit mixed strategy equilibrium or two asymmetric monopoly equilibria no longer exist in the alternating move version of the game. The RLS algorithm reveals that if the state of the art technology improves in every period with certainty, then the model with alternating moves has a *unique* MPE.

The rest of the paper is organized as follows. In section 2 we define a notion of directionality and the class of DDGs, introduce the new concepts of stages, introduce the state recursion algorithm and prove that it finds a MPE of the overall DDG in a finite number of steps. In section 3 we introduce the RLS algorithm and provide sufficient conditions under which this algorithm finds all MPE of the DDG. In section 4 we illustrate the state recursion and RLS algorithms by using them to find all MPE of the two variants of the duopoly Bertrand investment and pricing game described above. Section 5 concludes by summarizing our results, and discussing some extensions and limitations of the RLS algorithm.

2 Finite state directional dynamic games and state recursion

In this section we define a class of Markovian games that have the property of *directionality*, and we refer to games that have this property as *dynamic directional games* or DDGs. We use

directionality to simplify the problem of finding equilibria of these games using a *state recursion algorithm* that is a generalization of the standard *backward induction algorithm* that is typically used to find equilibria of dynamic games. However, the traditional approach is to use *time* as the index for the backward induction, whereas the state recursion algorithm uses an index derived from the directionality in the law of motion for the *states*. The state recursion algorithm finds a single MPE of the game in a finite number of steps, but it requires the user to specify an *equilibrium selection rule* (ESR) that selects one equilibrium out a set of multiple equilibria at a sequence of recursively defined *stage games* of the overall directional game.

2.1 Finite State Markovian Games

Following Kuhn (1953) and Shapley (1953), consider a dynamic stochastic game G with n players indexed by $i \in \{1, ..., n\}$ and T periods indexed by $t \in \{1, ..., T\}$, where unless otherwise stated we assume $T = \infty$. We assume the players' payoffs in any period of the game are given by von-Neumann Morgenstern utility functions $u_i(s_t, a_t)$, where player i's payoff in any period t of the game depends both on the state of the game at time t, s_t , and the vector of actions of all players is given by $a_t = (a_{1,t}, ..., a_{n,t})$, where $a_{i,t}$ is the action chosen by player i at time t. Assume that the players maximize expected discounted utility and discount their stream of payoffs in the game using player-specific discount factors $(\beta_1, ..., \beta_n)$ where $\beta_i \in (0, 1), i = 1, ..., n$.

Let p(s'|s,a) denote a Markov transition probability that provides the probability distribution of the next period state s' given the current period state s and vector of actions a taken by the players. If we view s as the move by "Nature", the Markovian law of motion for Nature's moves makes it natural to focus on the *Markov perfect equilibrium* (MPE) concept of Maskin and Tirole (1988) where we limit attention to a subset of all subgame perfect Nash equilibria of the game G, namely equilibria where the players use strategies that are *Markovian*, i.e. they are functions only of the current state s_t and not the entire past history of the game.³

In this paper we follow Haller and Lagunoff (2000) and focus on games G that have a finite state space, since they provide general conditions under which the set of MPE of such games are *generically finite*. To this end, let *S* denote the set of all states the game may visit at any time period and assume that *S* is a finite subset of R^k for some $k \ge 1$. In every period each player *i* chooses an

³Though we do not take the space to provide a full extensive form description of the game \mathcal{G} we do assume that the players have *perfect recall* (see Ritzberger, 1999, 2002 for further discussion and its importance in the analysis of equilibria of extensive form games). Thus, players can condition on the entire history of states in actions at each time *t* to determine their choice of action. However it is not difficult to show that if both Nature and all of player *i*'s opponents are using Markovian strategies, player *i* can find a best reply to these strategies within the subclass of Markovian strategies. Given this, we can provide a fully rigorous definition of Markov perfect equilibrium using Bellman equations for the players without having to devote the space necessary to provide a complete extensive form description of \mathcal{G} .

action a_i from a set of feasible actions $A_i(s)$ for player *i* when the state of the game is s.⁴ Assume that for each $s \in S$ and for each *i* we have $A_i(s) \subseteq A$ where *A* is a compact subset of R^m for some $m \ge 1$.

Assume that the current state $s \in S$ is known to all the players, and that their past actions are observable (though current actions are not observed in simultaneous move versions of G). We can also allow for players to have and condition their decisions on private information in the form of idiosyncratic shocks, perhaps dependent on the state⁵ though to keep notation simple we do not cover this case here. We assume that all objects in the game G, the players' utility functions, discount factors, the constraint sets $A_i(s)$, and the law of motion p(s'|s,a), is common knowledge.

Let σ denote a feasible set of Markovian *behavior* strategies of the players in game \mathcal{G} , i.e. an *n*-tuple of mappings $\sigma = (\sigma_1, \dots, \sigma_n)$ where $\sigma_i : S \to \mathcal{P}(A)$ and $\mathcal{P}(A)$ is the set of all probability distributions on the set A. Feasibility requires that $\operatorname{supp}(\sigma_i(s)) \subseteq A_i(s)$ for each $s \in S$, where $\operatorname{supp}(\sigma_i(s))$ denotes the support of the probability distribution $\sigma_i(s)$. A pure strategy is a special case where $\sigma_i(s)$ places a unit mass on a single action $a \in A_i(s)$. Let $\Sigma(\mathcal{G})$ denote the set of all feasible Markovian strategies of the game \mathcal{G} .

If σ is a feasible strategy *n*-tuple, let σ_{-i} denote an (n-1)-tuple of feasible strategies for all players except player *i*, $\sigma_{-i} = (\sigma_1, \dots, \sigma_{i-1}, \sigma_{i+1}, \dots, \sigma_n)$, and let $(a, \sigma_{-i}(s))$ denote a strategy where player *i* takes action $a \in A_i(s)$ with probability one in state *s*, whereas the remaining players $j \neq i$ chose their actions taking independent draws from the distributions $\sigma_i(s)$.

⁴This formulation includes both simultaneous and alternating move games: in the latter case $A_i(s)$ is a singleton for all players but the one who has the right to move, where one of the components of the state *s* denotes which of the *n* players has the right to move.

⁵In this case the *conditional independence* assumption of Rust (1987) holds, allowing the players to compute the expectations over the actions of their opponents in Bellman equations (1).

Definition 1. A *Markov perfect equilibrium* of the stochastic game G is a pair of feasible strategy *n*-tuple σ^* and an *n*-tuple of *value functions* $V(s) = (V_1(s), \ldots, V_n(s))$ where $V_i : S \to R$, such that the following conditions are satisfied:

1. the system of Bellman equations

$$V_{i}(s) = \max_{a \in A_{i}(s)} \left[E\left\{ u_{i}(s, (a, \sigma_{-i}^{*}(s))) \right\} + \beta_{i} E\left\{ \sum_{s' \in S} V_{i}(s') p(s'|s, (a, \sigma_{-i}^{*}(s))) \right\} \right],$$
(1)

is satisfied for every i = 1, ..., n, with the expectation in (1) taken over the *IID* probability distributions given by the opponents' strategies σ_i^* , $j \neq i$, and

2. for i = 1, ..., n, if the maximizer in the Bellman equation

$$a_{i}^{*}(s) = \underset{a \in A_{i}(s)}{\operatorname{argmax}} \left[E\left\{ u_{i}(s, (a, \sigma_{-i}^{*}(s))) \right\} + \beta_{i} E\left\{ \sum_{s' \in S} V_{i}(s') p(s'|s, (a, \sigma_{-i}^{*}(s))) \right\} \right], \quad (2)$$

is a single point, σ_i^* is a probability distribution that places probability 1 on $a_i^*(s)$, and if $a_i^*(s)$ has more than one point, $\sigma_i^*(s)$ is a probability distribution with support that is a subset of $a_i^*(s)$. The expectation in (2) taken in the same way as in (1).

Let $\mathcal{E}(\mathcal{G})$ denote the set of all Markov-perfect equilibria of the game \mathcal{G} .

In definition 1 the notion of "subgame perfectness" is reflected by the restriction implicit in equation (2) and the "Principle of optimality" of dynamic programming which require for each player's strategy σ_i^* , "that whatever the initial state and initial decision are, the remaining decisions must constitute an optimal policy with regard to the state resulting from the first decision" (Bellman, 1957). Thus, equation (2) implies that each player's strategy must be a best reply to their opponents' strategies at *every* point in the state space $s \in S$, but since the process is Markovian, it follows that the strategy σ^* constitutes a Nash equilibrium for all possible histories of the game \mathcal{G} , see Maskin and Tirole 2001, p. 196.

2.2 Directional Dynamic Games

Before we formally define dynamic directional games, it is useful to provide intuitive examples of what we mean by a *direction* in a Markovian game. Roughly speaking, a game G is directional if we can single out some dimensions of the state space S such that the transitions between the points in these dimensions can be represented as a *directed acyclic graph* (DAG), where each vertex

represents a point d which is a part of state vector, and the arrows (directed edges) connecting the vertices correspond to positive probabilities of transiting from one value of d to another.⁶ We will refer to d as the "directional" component of the state vector s below.

Figure 1 presents two directed graphs representing transitions in space state of two examples of dynamic Markov bargaining games we discuss below. In these games state space is one dimensional, and is given by $S = \{d_1, d_2, d_3, d_4\}$ with $d_1 > d_2 > d_3 > d_4$. We can interpret d_i as the size of the "pie" the players are bargaining over. The game presented in the left panel starts at d_1 and the size of the pie evolves stochastically according to the indicated transition probabilities. To qualify as a directional game, it is essential that whatever the current state d_i is, there is zero probability of returning to any state d_j such that $d_j > d_i$ — i.e. the pie only shrinks (or remains the same size) and never increases. This intuitive notion of directionality is violated in the right panel, where the state can oscillate between d_2 and d_3 . Consequently, the directed graph representing the transitions among the states of this game is not acyclical, i.e. not a DAG.

Directionality in the stochastic evolution of the states in a game G can be captured by defining a *partial order* over the state space S. This partial order of the states will generally be *strategy-specific* since the stochastic evolution of the states will generally depend on the strategies σ used by the players, and we use the symbol \succ_{σ} to emphasize this dependence. Most games that we analyze will exhibit directionality only in a subvector of the full vector of state variables. Therefore our definition assumes there is a decomposition of S as a cartesian product of two sets D and X, so a generic element of the state space is written as s = (d, x) where we refer to d as the *directional component* of the state space, and x as the *non-directional* component. The partial order \succ_{σ} is defined over the directional component D of the state space S.

In the definition below, we let $\rho(d'|d, x, \sigma)$ denote the *conditional hitting probability*, i.e. the conditional probability that a state with directional component d' is *eventually* reached given that the process starts in state s = (d, x) and the players use strategy σ .⁷

Definition 2 (Strategy-specific partial order over states). Let σ be a feasible *n*-tuple of strategies for the players in the dynamic game G. Suppose *S* is a finite subset of R^k that can be decomposed as a cartesian product $S = D \times X$ where $D \subset R^N$ and $X \subset R^{k-N}$ where $N \leq k$. A typical element

⁶Note that while the extensive form representation of a game, the game tree, is also an example of a DAG, it is different from the DAG over state space. In particular, the game tree can not have "self-loops" (transitions from a node back to itself) as in Figure 1, and its edges represent actions for each player rather than possible transitions between the points in the state space.

⁷Note that $\rho(d'|d,x,\sigma)$ is different from a single step transition probability. In the terminology of Markov chains, $\rho(d'|d,x,\sigma)$ is the probability that the *hitting time* of the set $(d' \times X) = \{(d',x')|x' \in X\}$ is finite conditional on starting in state (d,x) under strategy σ . The hitting time (or *first passage time*) is the smallest time it takes for the state to travel from state s = (d,x) to some state (d',x') where $x' \in X$.

of *S* is a point $s = (d, x) \in D \times X$, where we allow for the possibility that *D* or *X* is a single point (to capture the cases where *S* has no directional component and the case where *S* has no nondirectional component, respectively). Then a binary relation \succ_{σ} over the directional components $d \in D$ induced by the strategy profile σ is defined as

$$d' \succ_{\sigma} d \quad iff \quad \exists x \in X \ \rho(d'|d, x, \sigma) > 0 \quad and \quad \forall x' \in X \ \rho(d|d', x', \sigma) = 0.$$
(3)

Lemma 1 (Partial order over directional component of the state space). *The binary relation* \succ_{σ} *is a partial order of the set D.*

Proof. The proofs of the lemma above and all subsequent results (except those that are short and intuitive) are provided in Appendix A. \Box

The partial order of the states captures the directionality in the game implied by the strategy σ . The statement $d' \succ_{\sigma} d$ can be interpreted intuitively as saying that the directional component d' comes *after* the directional state d in the sense that there is a positive probability of going from d to d' but zero probability of returning to d from d'. Note that \succ_{σ} will generally not be a *total order* of the directional components D because there may be pairs $(d', d) \in D \times D$ that are *non-comparable* with respect to the partial order \succ_{σ} . There are two ways in which a pair of points (d', d) can be non-comparable (a situation that we denote by $d' \not\succeq d$): there may be no communication between d and d', i.e. zero probability of hitting state d' from d and vice versa, or there may be a two way transition (a *loop*) connecting d and d', i.e. d' can be reached with positive probability from d and vice versa.

The asymmetry and transitivity conditions guarantee that there cannot be any loops between any of the comparable pairs (d',d) of a strict partial order \succ_{σ} . However, loops that may exist between *non-comparable* pairs (d',d) that are not elements of the binary relation \succ_{σ} , also need to be ruled out.

Definition 3 (No Loop Condition). Let σ be a feasible *n*-tuple of strategies for the players in the dynamic game G. We say that σ has *no loops in the directional component* D if the following condition is satisfied for all $d' \neq d \in D$

$$d' \not\succ_{\sigma} d \Longrightarrow \forall x \in X \ \rho(d'|d, x, \sigma) = 0 \quad \text{and} \quad \forall x' \in X \ \rho(d|d', x', \sigma) = 0.$$
(4)

It is not hard to show that when No Loop Condition is satisfied for a feasible strategy σ , the transitions among the directional components of the state vector *d* induced by this strategy can be visualized with a DAG. Let $D(\mathcal{G}, \sigma)$ denote a directed graph with nodes corresponding to elements of *D* and edges connecting the points *d* and *d'* if the hitting probability $\rho(d'|d, x, \sigma)$ is positive. Then if *d* and *d'* are comparable with respect to \succ_{σ} , there can only be an edge from *d* to *d'* or vise versa, and otherwise if *d* and *d'* are not comparable there is no edge between them due to no communication by No Loop Condition. Therefore, directed graph $D(\mathcal{G}, \sigma)$ does not have loops, thus it is a DAG.

Example 1 (Finite horizon). Consider a *finite horizon* Markovian game G which lasts for $T < \infty$ periods. We can recast this in the notation of a stationary Markovian game by writing the state space as $S = D \times X$ where $D = \{1, 2, ..., T\}$ is the directional component of the state space and X are the other potentially non-directional components of the state space. The time index t is the directional component of the state space, i.e. d = t and we define the partial order \succ_{σ} by $d' \succ_{\sigma} d$ if and only if d' > d. Note that \succ_{σ} in this example is a *total order* of D, and thus there are no pair of non-comparable states (implying that No Loop condition is also satisfied). Note as well that the ordering \succ_{σ} holds for every strategy, and is thus independent of σ .

In this simple case, no additional steps are needed to perform the state recursion algorithm that we define below, which reduces here to ordinary backward induction in time. In more complicated examples, a strategy-independent total ordering of a partition of the state space is needed to do state recursion. This total ordering has to be specifically constructed and we explain how to do this below.

Example 2 (Bargaining over a stochastically shrinking pie). Consider an extension of the Rubinstein (1982) infinite horizon alternating offer bargaining game G where two players make alternating offers and the size of the amount the players are bargaining over (the "size of the pie)", is given by d which can take four possible values $d \in \{d_1, d_2, d_3, d_4\}$ with $0 < d_4 < d_3 < d_2 < d_1$ as discussed above. Suppose that d evolves as a Markov chain with an exogenous (strategy independent) transition probability $p(d_j|d_i)$, $i, j \in \{1, 2, 3, 4\}$ with values such as in the left panel of Figure 1. Thus, if the pie starts out at its largest size d_1 , it has a positive probability that it will remain this size for a geometrically distributed period of time, and there is a positive probability that it will either decrease to size d_3 or d_2 but zero probability that it will shrink directly from size d_1 to its smallest size d_4 . It is evident from the left panel of Figure 1 that the transition diagram for the pie is a DAG. The transitions hold for all feasible σ and thus imply a strategy-independent partial order $\succ_{\sigma} (\forall \sigma)$ over the d variable which consists of the ordered pairs $\{(d_4, d_3), (d_4, d_2), (d_4, d_1), (d_3, d_1), (d_2, d_1)\}$. Figure 1: Bargaining over a stochastically shrinking pie (Example 2: left panel, Example 3: right panel)

Notice that $d_2 \not\succ_{\sigma} d_3$ and $d_3 \not\succ_{\sigma} d_2$, i.e. the ordered pairs (d_3, d_2) and (d_2, d_3) are non-comparable under the partial order \succ_{σ} since there is zero probability of going from d_2 to d_3 and vice versa.

Let $x \in \{1,2\}$ denote which of the players has the turn to make an offer, so player *x* proposes a division of the pie, which has size *d*, and the other player then either accepts or rejects the proposed division. If the proposed division of the pie is accepted, the game ends and the players consume their respective shares of the pie. Otherwise the game continues to the next stage. The *m* variable may alternate deterministically or stochastically. In terms of our setup, the game involves a two dimensional state space s = (d,x) where directional variable is the size of the pie *d* and the non-directional variable *x* is the index of the player who has the turn to move first. A version of this game was solved by Berninghaus, Güth and Schosser (2012) using a backward induction calculation in the *d* variable that is an example of the state recursion algorithm we define below.

Example 3 (Bargaining over pie that can shrink or increase in size). Consider a game similar to the one in example 2, but slightly modify the transition probabilities for the directional state variable d as shown in the right panel of Figure 1. It is easy to verify that the shown transition probability induces the same partial order \succ_{σ} over D as the transition probabilities in Example 2. However, in this case there is a loop connecting the non-comparable points d_2 and d_3 . This cycle implies that the directed graph in the right panel of Figure 1 is not a DAG. This game will also fail to be a directional dynamic game by the definition we provide below, because the existence of the loop between d_2 and d_3 makes it impossible to devise a total order to index the induction steps in the state recursion algorithm.⁸

Different strategies σ can potentially induce different partial orders of the directional component of the state space *D*. To be able to construct a common total order for the state recursion algorithm, it is important to ensure that strategy-specific partial orders are *consistent* with each

⁸However, because the state space is finite, it is possible to reorganize the game so that the loop between d_2 and d_3 is "hidden away" in a separate dimension of the state space. With such manipulation, it would be possible to run state recursion using the directionality over the three states (d_1 , joint (d_2 , d_3) and d_4) but as it will be evident below, the points d_2 and d_3 would not be treated independently in any of the solution algorithms.

other, i.e. that there is no pair of states for which d' follows from state d under strategy σ but d follows from d' under σ' .

Definition 4 (Consistent partial orders). Let σ and σ' be any two feasible *n*-tuple of strategies for the players in the dynamic game \mathcal{G} and let \succ_{σ} and \succ'_{σ} be the two corresponding induced partial orders of the directional component of the state space D. We say that \succ_{σ} and $\succ_{\sigma'}$ are *consistent* partial orders if and only if for any $d', d \in D$ we have

$$if \quad d' \succ_{\sigma} d \quad then \quad d \not\succ_{\sigma'} d', \tag{5}$$

or equivalently that $\succ_{\sigma} \subset \not \succeq_{\sigma'}$ with inclusion operator defined as inclusion of the sets of ordered pairs that constitute the binary relations.

It is worth noting that the definition of consistency is silent about the non-directional component of the state space, allowing for various strategies to induce any transitions between points that only differ in non-directional dimensions. Given the concept of consistent partial orders, we can define the concept of a *directional dynamic game* (DDG).

Definition 5 (Directional Dynamic Games). We say that a dynamic Markovian game G with state space *S* is a *directional dynamic game* (DDG) if given the decomposition of the state space into directional and non-directional components $S = D \times X$, the following conditions hold:

- 1. every strategy $\sigma \in \Sigma(\mathcal{G})$ has no loops in directional component *D* according to Definition 3, and
- the set of induced partial orders on *D*, {≻_σ |σ ∈ Σ(G)}, are pairwise *consistent* according to Definition 4,

where $\Sigma(G)$ is the set of all feasible strategies of the dynamic Markovian game G.

2.3 Stage games and subgame perfection

Even though the different strategy-specific partial orders \succ_{σ} are consistent with each other, they may nevertheless be different from each other. In order to define the *state recursion algorithm* for computing a MPE of the game \mathcal{G} , we need to introduce a concept of strategy independent common directionality. In doing so, we invoke the notion of the coarsest common refinement (i.e. *join*) of the set of all strategy-specific partial orders { $\succ_{\sigma} | \sigma \in \Sigma(\mathcal{G})$ }. In this section we prove its existence and use this partial order to define the *stages* of the overall DDG. We show how the stages of the game are totally ordered by construction, enabling the backward induction in state space. Moreover we prove that this ordering allows for the overall game G to be decomposed into a recursive sequence of subgames, the equilibria to which we use to construct a Markov perfect equilibrium of the overall game. We start with the definition of a *refinement* of a partial order.

Definition 6 (Refinement of a partial order). Let \succ_{σ} and $\succ_{\sigma'}$ be two partial orders of the elements of the set *D*. We say that $\succ_{\sigma'}$ is a *refinement* of \succ_{σ} if and only if for any $d', d \in D$ we have

$$d' \succ_{\sigma} d \implies d' \succ_{\sigma'} d, \tag{6}$$

or equivalently using the inclusion operation on partial orders, $\succ_{\sigma} \subset \succ_{\sigma'}$.

It is possible for two strategy specific partial orders to be consistent, but neither to be the refinement of the other. In this case the information on the possible transitions in the state space under both strategies has to be aggregated into a common (strategy independent) notion of directionality. This is achieved with the help of refinements which by definition preserve such information.

Given a set of partial orders $\{\succ_{\sigma} | \sigma \in \Sigma(\mathcal{G})\}$, let $\succ_{\mathcal{G}}$ denote the coarsest common refinement (join) of the partial orders \succ_{σ} induced by all feasible strategies $\sigma \in \Sigma(\mathcal{G})$. The following theorem guarantees the existence of the join and characterizes it as (the transitive closure of) the union of the strategy-specific partial orders \succ_{σ} , $\sigma \in \Sigma(\mathcal{G})$.

Theorem 1 (Strategy independent partial order). Let G be a directional dynamic game, and let $\{\succ_{\sigma} | \sigma \in \Sigma(G)\}$ be the set of pairwise consistent partial orders of D induced by all feasible Markovian strategies in the game. Then the join of this set is given by

$$\succ_{\mathcal{G}} = TC(\cup_{\sigma \in \Sigma(\mathcal{G})} \succ_{\sigma}), \tag{7}$$

where $TC(\cdot)$ denotes the transitive closure operator, i.e. the smallest transitive binary relation that includes the binary relation in the argument.

Definition 7 (Induced DAG for a DDG). Let \mathcal{G} be a DDG with state space $S = D \times X$ where D is the directional component of the state space. Let $D(\mathcal{G})$ denote the DAG whose vertices are the elements of D and whose edges $d \rightarrow d'$ correspond (one-to-one) to $d \succ_{\mathcal{G}} d'$ for every pair $d, d' \in D$. Then we say that $D(\mathcal{G})$ is the DAG induced by the DDG \mathcal{G} .

Consider a vertex $d \in D$ of the DAG induced by \mathcal{G} . We say that d has no descendants if there is no $d' \in D$ such that $d' \succ_{\mathcal{G}} d$. The *terminal nodes* of $D(\mathcal{G})$, given by $\mathcal{N}(D(\mathcal{G}))$ is a subset of

Figure 2: DAG recursion and stages of the DDG in Example 2 (T = 3).

vertices $d \in D$ that have no descendants. We can consider \mathcal{N} to be an *operator* which returns the terminal nodes of a DAG. Now let $D_1(\mathcal{G}) = D(\mathcal{G})$ and define $D_2(\mathcal{G})$ by

$$D_2(\mathcal{G}) = D(\mathcal{G}) - \mathcal{N}(D(\mathcal{G})), \tag{8}$$

where the "-" sign denotes the set difference operator, i.e. the set of points that belong to the first argument but not to the second. If follows that $D_2(\mathcal{G})$ is also a DAG, but it is a "sub-DAG" of the original DAG $D(\mathcal{G})$ created by removing the terminal vertices of $D(\mathcal{G})$. Since a DAG has no cycles, it is not hard to see that $\mathcal{N}(D(\mathcal{G})) \neq \emptyset$ for every DAG, i.e. every finite DAG must have at least one terminal node. Moreover the nodes of every DAG induced by a finite state DDG \mathcal{G} can be exhausted after a finite number of iterations of the recursive operator

$$D_{j+1}(\mathcal{G}) = D_j(\mathcal{G}) - \mathcal{N}(D_j(\mathcal{G})).$$
(9)

Lemma 2 (DAG recursion). Let \mathcal{G} be a finite state DDG with the induced DAG $D(\mathcal{G})$. Let $D_1(\mathcal{G}) = D(\mathcal{G})$ and define the sequence $\{D_j(\mathcal{G})\} = \{D_1(\mathcal{G}), D_2(\mathcal{G}), \dots, D_T(\mathcal{G})\}$ by the recursion (9). This sequence will terminate in a finite number of steps, i.e. $T < \infty$.

All the nodes in the DAG $D_{\mathcal{T}}(\mathcal{G})$ have no descendants, and thus it represents the set of *initial nodes* of the original DAG $D(\mathcal{G})$. The corollary to Lemma 2 presented in the Appendix shows that the recursion (9) can also be used to check if an arbitrary directed graph is a DAG.

Example 4. Figure 2 provides an illustration of the DAG recursion for a game we considered in Example 2. Applying operator (9) to the DAG induced by this game (shown in left panel of Figure 1) yields in step 1 the left-most sub-DAG where node d_4 is removed. Terminal node d_4 is identified by the fact that all edges (except the loop to itself) point in and none point out. Applying the same principle in step 2 to the sub-DAG obtained in step 1, we find two new terminal nodes, namely d_2 and d_3 . Removing these two nodes produces the new sub-DAG shown in the

middle panel of Figure 2. Because the new sub-DAG contains only a single point d_1 , the recursion terminates on the third step, inducing the partition of the directional component of the state space $\{\{d_1\}, \{d_2, d_3\}, \{d_4\}\}$ as shown in the right panel of Figure 2.

Given the whole sequence of DAGs $\{D_1(\mathcal{G}), D_2(\mathcal{G}), \dots, D_T(\mathcal{G})\}\$ generated by the recursion (9) in Lemma 2, let $\{D_1, \dots, D_T\}\$ denote the partition of the directional component D, which is indexed with the *inverted* index τ , such that D_{τ} contains the points corresponding to the vertices of DAG $D_{T-j}(\mathcal{G})$. (The right-most panel of Figure 2 presents this partition graphically for the game in Example 2.) We are now ready to define the stages of the game \mathcal{G} using this partition.

Definition 8 (Stages of a DDG). Let \mathcal{G} be finite state DDG, and let $\{D_1, \ldots, D_{\mathcal{T}}\}$ be the partition of the directional component of the state space D induced by the DAG recursion (9) as explained above. Let

$$S_{\tau} = D_{\tau} \times X \tag{10}$$

denote the *stage of the game* G, and index τ denote the *index of the stage*. Note that τ is the reverse of the original index j, so that S_1 denotes the initial stage of the game G and S_T denotes the terminal stage.

We have shown how to partition the state space *S* of a DDG *G* into stages $\{S_1, \ldots, S_T\}$. Recall that the DAG induced by the DDG *G* represents all possible transitions between the elements of the directional component of the state space *D* under any feasible strategies. Therefore by virtue of the way the stages are constructed, once the state of the game reaches some point *s* at stage τ , i.e. $s \in S_{\tau}$, there is zero probability that the state will return to any point $s' \in S_{\tau'}$ at any previous stage $\tau' < \tau$ under any feasible strategy $\sigma \in \Sigma(G)$. This ordering will allow us to define a new concept of "stage game" that provides the basis for the backward induction solution method for the overall DDG *G* that we refer to as *state recursion*.

Definition 9 (Subgames of a DDG). Let \mathcal{G} be a finite state DDG, and let $\{S_1, \ldots, S_T\}$ be the partition of S into stages. Define Ω_{τ} as a subset of S by

$$\Omega_{\tau} = \bigcup_{t=\tau}^{\mathcal{T}} S_t, \tag{11}$$

and let G_{τ} denote the DDG with state space Ω_{τ} and other elements of the game (number of players, time horizon, utility functions, discount factors, action sets and laws of motion) be properly restricted for this state space versions of the element of the original game G. Then we say that G_{τ} is the *stage* τ *subgame* of the DDG G. The state recursion algorithm, defined below, involves finding a MPE of the overall game \mathcal{G} inductively, starting by finding MPEs at all points in the *endgame*, i.e. the stage \mathcal{T} subgame $\mathcal{G}_{\mathcal{T}}$, and proceeding by backward induction over the stages of the game, from stage $\mathcal{T}-1$ to stage $\mathcal{T}-2$ until the initial stage 1 is reached and solved. When stage 1 is solved in this backward induction procedure, effectively the whole \mathcal{G} is also solved, as follows from the following lemma.

Lemma 3. If G is a finite state DDG, and G_1 is its stage 1 subgame, then $G = G_1$.

Note that if the partition elements D_{τ} contain more than one element of D, then there can be no transitions between the various elements in D_{τ} by virtue of the way the partition $\{D_1, \ldots, D_T\}$ was constructed from the DAG recursion in Lemma 2. Suppose that $D_{\tau} = \{d_{1,\tau}, \ldots, d_{n_{\tau},\tau}\} \subset D$ where n_{τ} is the number of distinct points in D_{τ} . It is useful to define an even finer grained notion of subgames of \mathcal{G} that we call a *d*-subgames $G_{\tau}(d)$. Since there is zero probability of transitions between $d_{i,\tau}$ and $d_{j,\tau}$ for $i \neq j$, these finer subgames can be solved independently of each other in the state recursion algorithm below.

Definition 10 (*d*-subgames of \mathcal{G}). Let τ be a stage of the finite state DDG \mathcal{G} . Consider $d \in D_{\tau} \subset D$. The *d*-subgame of \mathcal{G} , denoted by $\mathcal{G}_{\tau}(d)$, is the subgame of \mathcal{G} defined in the similar way as subgame \mathcal{G}_{τ} on the state space $\Omega_{\tau}(d) \subset S$ given by

$$\Omega_{\tau}(d) = \{d \times X\} \cup \left(\cup_{t=\tau+1}^{\mathcal{T}} S_t\right).$$
(12)

With the definition of stages and substages of the DDG G at hand, the state dynamics of the DDG G can be described in the following way. Imagine that the game starts at a point $s_1 = (d_1, x_1) \in S_1 \subset S$ at the initial stage S_1 . It may remain in the substage $\{d_1 \times X\}$ for some time, moving freely between the points that only differ from s_1 in non-directional dimensions. Yet, while the game is in stage $\tau = 1$, there can be no transitions to the points $(d'_1, x_1) \in S_1 \subset S$ if $d_1 \neq d'_1$ due to the No Loop condition (4) which rules out any transitions between the substages of the same stage. At some time period a transition occurs to one of the subsequent stages S_{τ} , $\tau > 1$, namely to some point $s_{\tau} = (d_{\tau}, x_{\tau}) \in S_{\tau} \subset S$. Again, any transitions are possible within the substage $\{d_1 \times X\}$, but the game will remain in the same substage until the state transitions to the next stage.

The DAG-recursion that constructs the stages of \mathcal{G} does not rule out the possibility that a substage of some stage S_{τ} for $\tau < \mathcal{T}$ could be an absorbing class of states. While it is true that such states will be identified as terminal nodes of the DAG $D(\mathcal{G})$ of the DAG-recursion, (9),

this is relative to the strategy-independent partial order $\succ_{\mathcal{G}}$. Once state recursion is used to find a particular MPE, S_{τ} could be an absorbing class relative to \succ_{σ^*} for a particular MPE σ^* . But in many cases S_{τ} will all be *transient states* and only the final stage $S_{\mathcal{T}}$ of the game will be an absorbing class of states. The final stage too will be partitioned into substages that do not communicate with each other, so each substage of the terminal stage $S_{\mathcal{T}}$ will constitute separate absorbing sets of points.

Let $\mathcal{E}(\mathcal{G})$ denote the set of all MPE of \mathcal{G} . In case there are multiple MPEs in some of the *d*-subgames $\mathcal{G}_{\tau}(d)$ in the stage τ , the equilibria in the *d'*-subgames at the earlier stages $\tau' < \tau$ from which a transition is possible to d ($d \succ_{\mathcal{G}} d'$) will be dependent on which of the MPEs of the *d*subgames will eventually be played on the later stage. This implies that in case of multiplicity of equilibria in \mathcal{G} (and thus it's subgames), the solution computed by backward induction depends on the *equilibrium selection rule* (ESR) that selects one of the equilibria at every *d*-subgame of \mathcal{G} , and thus induces (or selects) a particular MPE in the whole game. Let $e(\mathcal{G}) \in \mathcal{E}(\mathcal{G})$ denote a particular selected MPE from the set of all MPE of \mathcal{G} .

Definition 11 (Equilibrium selection rule). Let Γ denote a *deterministic* rule for selecting one of the MPE from every *d*-subgame $G_{\tau}(d)$, i.e.

$$e(\mathcal{G}_{\tau}(d)) = \Gamma(\mathcal{E}(\mathcal{G}_{\tau}(d))) \quad \forall d \in D.$$
(13)

By selecting an equilibrium in every *d*-subgame, ESR Γ also induces (or selects) an equilibrium in every subgame \mathcal{G}_{τ} , $e(\mathcal{G}_{\tau}) = \Gamma(\mathcal{E}(\mathcal{G}_{\tau}))$. We can also interpret $e(\mathcal{G}_{\tau})$ as a MPE formed from the union of the MPE at each *d*-subgame $\mathcal{G}_{\tau}(d)$.

Recall from the Definition 1 of MPE, that an equilibrium consists of two objects: the *n*-tuple of the players' strategies and the *n*-tuple of the value functions, so $e(\mathcal{G}) = (\sigma^*, V)$. Define the projections $e_{\sigma}(\mathcal{G}) = \sigma^*$ and $e_V(\mathcal{G}) = V$ that pick each of these objects from a given equilibrium.

The state recursion algorithm is a method for constructing a MPE for the overall DDG G by calculating MPEs for a recursively defined sequence of "smaller games" that we refer to as *generalized stage games* (though in what follows below, for brevity we refer to them simply as "stage games"). Note that our definition of stage game is different from the definition that is traditionally used in the theory of repeated games. In a repeated game, the stage game is a *single period game* and the repeated game G is a finite or infinite repetition of these stage games. Each stage game is itself generally a dynamic game. This dynamic game is played for a random length

of time until the state of the system transits out of the substage $(d \times X)$ that defines the (restricted) state space of this stage game.

A MPE of each stage game involves calculating the set of all equilibria on a much smaller subset of the state space than the full state space *S* of the overall DDG *G*. The state space for each of the stage games is $(d \times X)$ where $d \in D_{\tau}$ for some stage of the game $\tau \in \{1, \ldots, \mathcal{T}\}$. Further, we can restrict our search for MPE of the stage games to *continuation strategies* which only require calculating all MPE (and then selecting a particular one of them) on the state space $(d \times X)$ of the stage game, and then reverting to an already calculated and selected MPE for all subsequent stages of the game after stage τ . The power of the state recursion algorithm comes from its ability to decompose the problem of finding a MPE of the much larger and more complex overall DDG *G* into the much more tractable problem of recursively finding a MPE for an appropriately defined sequence of these stage games. This need only be done once, so that state recursion will find a MPE of *G* using only one "pass" of a recursive, backward induction process that loops through all of the *d*-stage games (which can be solved independently of each other at every stage of the backward induction over τ) and sequentially over the various stages of the game τ starting at $\tau = T$ and working backward.

Definition 12 (Continuation strategies). Let \mathcal{G} be a finite state DDG, and consider a particular stage of this game $\tau \in \{1, ..., \mathcal{T}\}$. If $\mathcal{G}_{\tau}(d)$ is a *d*-subgame, define the *d*-continuation strategy $\sigma_{\tau}(s|(d \times X), e_{\sigma}(\mathcal{G}_{\tau+1}))$ to be any feasible Markovian strategy for points $s \in (d \times X)$ and $d \in D_{\tau}$ that reverts to a MPE strategy $e_{\sigma}(\mathcal{G}_{\tau+1})$ in the stage $\tau + 1$ subgame $\mathcal{G}_{\tau+1}$. That is,

$$\sigma_{\tau}(s|(d \times X), e_{\sigma}(\mathcal{G}_{\tau+1})) = \begin{cases} \sigma(s) & \text{if } s \in (d \times X), \ d \in D_{\tau} \\ e_{\sigma}(\mathcal{G}_{\tau+1}) & \text{otherwise,} \end{cases}$$
(14)

where $\sigma : (d \times X) \to A$ is any feasible, Markovian strategy on $(d \times X)$, i.e. $\sigma_i(s) \in A_i(s)$ for $s \in (d \times X)$ and $d \in D_{\tau}$. Similarly, define a *stage* τ *continuation strategy* $\sigma_{\tau}(s|S_{\tau}, e_{\sigma}(\mathcal{G}_{\tau+1}))$ to be any feasible Markovian strategy for points $s \in S_{\tau}$ that reverts to a MPE strategy $e_{\sigma}(\mathcal{G}_{\tau+1})$ in the stage $\tau + 1$ subgame $\mathcal{G}_{\tau+1}$. That is,

$$\sigma_{\tau}(s|S_{\tau}, e_{\sigma}(\mathcal{G}_{\tau+1})) = \begin{cases} \sigma(s) & \text{if } s \in S_{\tau}, \\ e_{\sigma}(\mathcal{G}_{\tau+1}) & \text{otherwise.} \end{cases}$$
(15)

Definition 13 (Stage game). Let G be a finite state DDG, and consider a particular stage of the

game $\tau \in \{1, ..., T\}$ and $d \in D_{\tau}$. A *d*-stage game, $SG_{\tau}(d)$, is a *d*-subgame $G_{\tau}(d)$ where the set of feasible strategies is restricted to continuation strategies, i.e. if $\Sigma(SG_{\tau}(d))$ is the set of feasible, Markovian strategies of the stage game and $\Sigma(G_{\tau}(d))$ is the set of feasible Markovian strategies of the *d*-subgame $G_{\tau}(d)$, then we have

$$\sigma \in \Sigma(\mathcal{SG}_{\tau}(d)) \quad iff \quad \sigma(s) = \sigma_{\tau}(s | (d \times X), e_{\sigma}(\mathcal{G}_{\tau+1})), \quad s \in (d \times X) \cup \Omega_{\tau+1}.$$
(16)

Similarly, we define $S \mathcal{G}_{\tau}$ to be the *stage game at stage* τ by restricting the set of all feasible Markovian strategies in the stage τ subgame to continuation strategies. It follows that $\Sigma(S \mathcal{G}_{\tau}) \subset \Sigma(\mathcal{G}_{\tau})$ where we have

$$\boldsymbol{\sigma} \in \boldsymbol{\Sigma}(\mathcal{S}\mathcal{G}_{\tau}) \quad iff \quad \boldsymbol{\sigma}(s) = \boldsymbol{\sigma}_{\tau}(s|S_{\tau}, \boldsymbol{e}_{\sigma}(\mathcal{G}_{\tau+1})). \tag{17}$$

Lemma 4. Let G be a finite state DDG, and consider the final stage of the game T. For each $d \in D_T$ we have

$$\mathcal{SG}_{\mathcal{T}}(d) = \mathcal{G}_{\mathcal{T}}(d), \quad d \in D_{\mathcal{T}},$$
(18)

and

$$\mathcal{SG}_{\mathcal{T}} = \mathcal{G}_{\mathcal{T}}.\tag{19}$$

It follows that $\Sigma(SG_{\tau}(d)) \subset \Sigma(G_{\tau}(d))$, i.e. the set of feasible Markovian strategies in a *d*-stage game $SG_{\tau}(d)$ is a subset of the set of feasible Markovian strategies in the *d*-subgame $G_{\tau}(d)$. Similarly the set of feasible Markovian strategies in the stage game G_{τ} is a subset of the feasible Markovian strategies in the stage τ subgame G_{τ} . By restricting strategies in this way, we reduce the problem of finding MPE strategies of a stage game $SG_{\tau}(d)$ to the much smaller, more tractable problem of computing a MPE on the reduced state space $(d \times X)$ instead of the much larger state space $\Omega_{\tau}(d)$ given in equation (12) of definition 10.

Theorem 2 (Subgame perfection). Let $\mathcal{E}(\mathcal{SG}_{\tau}(d))$ be the set of all MPE of the stage game $\mathcal{SG}_{\tau}(d)$ and let $\mathcal{E}(\mathcal{G}_{\tau}(d))$ be the set of all MPE of the *d*-subgame $\mathcal{G}_{\tau}(d)$. Then we have

$$\mathcal{E}(\mathcal{SG}_{\tau}(d)) = \mathcal{E}(\mathcal{G}_{\tau}(d)) \tag{20}$$

i.e. there is no loss in generality from computing all MPE of every *d*-subgame $\mathcal{G}_{\tau}(d)$ by restricting the search for equilibria to finding all MPE of the corresponding stage game $S\mathcal{G}_{\tau}(d)$ using only continuation strategies.

Corollary 2.1. Let $\mathcal{E}(SG_{\tau})$ be the set of all MPE of the stage game at stage τ and let $\mathcal{E}(G_{\tau})$ be the set of all MPE equilibria of the stage τ subgame G_{τ} . Then we have

$$\mathcal{E}(\mathcal{SG}_{\tau}) = \mathcal{E}(\mathcal{G}_{\tau}). \tag{21}$$

Theorem 2 and its corollary 2.1 provide the foundation for the validity of the state recursion algorithm. They justify a backward recursion process for computing a MPE of the DDG G that is very similar in spirit to the use of backward induction to compute a subgame-perfect equilibrium of an extensive form game. We require one final result before providing a formal statement of the state recursion algorithm and proving the key result of this section, namely that this algorithm will compute a MPE of the DDG G.

Theorem 3 (Decomposition of the stage game). Let G be a finite state DDG with T stages. At each stage $\tau \in \{1, ..., T\}$, let $D_{\tau} = \{d_{1,\tau}, ..., d_{n_{\tau},\tau}\}$ be the set of possible values of the directional state variable d that can occur at stage τ . We have the following decomposition of the MPE of the stage game at stage τ , $\mathcal{E}(SG_{\tau})$, as a partition of the equilibria of its d-stage games $\mathcal{E}(SG_{\tau}(d))$:

$$\mathcal{E}(\mathcal{SG}_{\tau}) = \bigcup_{i=1}^{n_{\tau}} \mathcal{E}(\mathcal{SG}_{\tau}(d_{i,\tau}))$$
(22)

where

$$\mathcal{E}(\mathcal{SG}_{\tau}(d_{i,\tau})) \cap \mathcal{E}(\mathcal{SG}_{\tau}(d_{j,\tau})) = \emptyset, \quad i \in j$$
(23)

where the union of the possible equilibria in the various component d-stage games can be interpreted as defining an equilibrium (σ, V) whose domain is the union of the disjoint domains $(d_{i,\tau} \times X)$, for $i = 1, ..., n_{\tau}$. The stage games comprising stage τ are payoff-independent of each other, i.e. the players' payoffs in $S \mathcal{G}_{\tau}(d_{i,\tau})$ is unaffected by the choice of strategy $\sigma \in \Sigma(S \mathcal{G}_{\tau}(d_{j,\tau}))$ in any other stage game $S \mathcal{G}_{\tau}(d_{j,\tau})$, $d_{j,\tau} \neq d_{i,\tau}$, in the same stage τ of \mathcal{G} .

2.4 State Recursion

Definition 14 (State Recursion Algorithm). Consider a finite state DDG \mathcal{G} with \mathcal{T} stages. The state recursion algorithm consists of the following nested do-loop of operations:

for
$$\tau = T, T - 1, \dots, 1$$
 do
for $i = 1, \dots, n_{\tau}$ do

- compute $\mathcal{E}(\mathcal{SG}_{\tau}(d_{i,\tau}))$.
- using an equilibrium selection rule Γ , select a particular MPE from $\mathcal{E}(\mathcal{SG}_{\tau}(d_{i,\tau}))$, $e(\mathcal{SG}_{\tau}(d_{i,\tau})) = \Gamma(\mathcal{E}(\mathcal{SG}_{\tau}(d_{i,\tau}))).$
- By Theorem 2, $e(\mathcal{SG}_{\tau}(d_{i,\tau}))$ is a MPE of the *d*-subgame $\mathcal{G}_{\tau}(d_{i,\tau})$,
- End of *i* do-loop. Using the decomposition property (22) of Theorem 3, the union of the MPEs for each *d*-stage game $\{e(SG_{\tau}(d_{i,\tau})|i=1,\ldots,n_{\tau}\}$ is a MPE for the overall stage game at stage τ , $e(SG_{\tau})$.
- By Theorem 2 a MPE of the τ -stage game SG_{τ} is also a MPE of the stage τ subgame, G_{τ} . That is, $e(SG_{\tau}) = e(G_{\tau})$.

Theorem 4 (Convergence of State Recursion). Let *G* be a finite state DDG. The state recursion algorithm given in Definition 14 computes a MPE of *G*.

The state recursion algorithm given in definition 14 leads to a recursively defined MPE for each stage τ stage game SG_{τ} , $\tau = (1, ..., T)$. By Theorem 2, these MPE also constitute MPE of the stage τ subgames G_{τ} , $\tau = (1, ..., T)$. However by Lemma 3 we have $G_1 = G$, so it follows that $e(G_1) = e(G)$, i.e. the state recursion algorithm has computed a MPE of the DDG *G* by computing MPE for a total of

$$N = \sum_{\tau=1}^{T} n_{\tau} \tag{24}$$

d-stage games of the game \mathcal{G} . By Lemma 3 we have $\mathcal{G}_1 = \mathcal{G}$, so it follows that $e(\mathcal{G}_1) = e(\mathcal{G})$. Thus, it follows that the state recursion algorithm has computed a MPE of the DDG \mathcal{G} .

Example 5. Continuing with the DDG shrinking pie example (Example 2), Figure 3 illustrates state recursion on the induced DAG D(G) that we introduced in the left panel of Figure 1, and partitioned into stages in the right panel of Figure 2. Because the game has three stages ($\mathcal{T} = 3$), state recursion algorithm requires three steps of the outer loop over τ . In the first step, we solve the end game which in this example is given by a single point d_4 . Note that because there are no non-directional dimensions of the state space, d_4 should be interpreted as a point of the state space *S*. Thus, the terminal *d*-stage game constitutes the $\tau = \mathcal{T}$ stage game, which is by Lemma 4 is also a terminal subgame of the whole DDG. This subgame is essentially a repeated game in which the same state d_4 reappears in every period with probability 1 (as shown in the left panel of Figure 3). By assumption, solution method exists for every *d*-stage game, and at the first step of the state recursion algorithm it is applied to d_4 -stage game.

Figure 3: Graphical illustration of state recursion on the DAG D(G) in Example 2.

Given the solution of the d_4 -stage game, the algorithm moves on to stage game $\tau = 2$ shown in middle panel of Figure 3. This stage consists of two points d_2 and d_3 , so $n_2 = 2$, which can be solved in any order during two iterations of the inner loop of the state recursion algorithm. In both cases, the continuation strategies are based on the equilibrium chosen in the d_4 -stage game solved in step 1. After all MPE in the stage games are found, one particular equilibrium is chosen using the exogenously fixed ESR.

Once stage $\tau = 2$ is solved, the algorithm moves on to stage $\tau = 1$ shown in the right panel of Figure 3, where the last *d*-stage game, namely *d*₁-stage game is solved using the already known solutions in the rest of the points. By Lemma 3 the whole DDG is then solved.

3 Recursive Lexicographical Search

The state recursion algorithm described in section 2 finds a *single* MPE of the DDG \mathcal{G} via a recursion that involves (a) finding *all* equilibria among continuation strategies at each *d*-stage game of the DDG \mathcal{G} , and then (b) selecting a single equilibrium from this set using some equilibrium selection rule Γ . The *Recursive Lexicographical Search* algorithm (RLS) presented in this section finds *all* MPE of \mathcal{G} by systematically examining all feasible ESRs while at the same time recognizing the *interdependency of choices of MPE for stage games in different stages of* \mathcal{G} . That is, a choice of a particular MPE for any stage game at any stage τ of \mathcal{G} can potentially alter the set of possible MPE at all earlier stages $\tau' < \tau$. For example, it is possible that the one choice of MPE for a stage game of the end game $\tau = \mathcal{T}$ of \mathcal{G} might result in a unique MPE at a stage game at some earlier stage $\tau < \tau$, whereas a different choice of MPE of the same stage game of the end game of \mathcal{G} could result in *multiple* MPE existing at the same earlier stage game at level $\tau < \mathcal{T}$ of \mathcal{G} .

3.1 Prerequisites

Note that our theoretical presentation of the RLS algorithm presumes the existence of a solution method to find *all* MPE in every *d*-stage game (i.e. equilibria within the class of continuation strategies). We show below that when this condition is satisfied RLS finds *all* MPE of the DDG *G*. However, RLS also works if this algorithm can only find *some* of the equilibria of *d*-stage games. In the latter case RLS is not guaranteed to find *all* MPE of *G*, but it can still find, potentially, *very many* MPE of *G*. It is more likely that we can find all MPE of each of the stage games of *G* than for *G* itself because the stage games have a state space $\{d \times X\}$ that is generally a small subset of of the overall state space *S* for *G* itself, and also because we restrict our search for MPE in the stage games to continuation strategies.

We can interpret RLS as a systematic way of directing the state recursion algorithm to "build" all possible MPE of G by enumerating all possible equilibrium selection rules and constructing all possible MPE of every stage game of G. Theorem 2 implies that this results in the set of all possible MPE for G itself. RLS is a remarkably efficient procedure for enumerating and building all possible MPE of G. It achieves this efficiency by a) re-using solutions from previously computed stage games of G wherever possible, and b) by efficiently and rapidly disregarding large numbers of potential but *infeasible* combinations of stage game MPE of G.

RLS is applicable to DDGs that have a *finite* number of possible MPE. If we assume that the algorithm that computes all of the *d*-stage game equilibria can also detect if a particular stage game has an infinite number of equilibria then even though RLS will not be able to compute all MPE of \mathcal{G} , it will be able to establish that the game has infinite number of MPE. Otherwise, the RLS will provide a complete enumeration of all of them.

Finally, we also assume that each d-stage game has at least one equilibrium, implying that the whole DDG G also has at least one MPE.

3.2 Equilibrium Selection Strings (ESS)

Let *K* denote the least upper bound on the number of possible equilibria in any stage game of *G*. We introduce *K* to simplify the explanation of the RLS algorithm, but we will show that is it not necessary for the user to know the value *K a priori*. Instead, the RLS algorithm will reveal the value *K* to the user when the algorithm terminates. Recall that *N* given equation (42) of section 2 represents the total number of substages of the DDG *G*. The state recursion algorithm must loop over all *N* of these substages to find a MPE in the stage games that correspond to each of these *N*

substages to construct a MPE of G.

Definition 15 (Equilibrium Selection Strings). An *equilibrium selection string* (ESS), denoted by γ , is a vector in Z_+^N (the subset of all vectors in \mathbb{R}^N that have non-negative integer coordinates) where each coordinate of γ is an integer expressed in base K arithmetic, i.e. each coordinate (or "digit") of γ takes values in the set $\{0, 1, \dots, K-1\}$. Further γ can be decomposed into subvectors corresponding to the stages of \mathcal{G} that is ordered from right to left in the same order of the stages of \mathcal{G} , i.e.

$$\boldsymbol{\gamma} = (\boldsymbol{\gamma}_{\mathcal{T}}, \boldsymbol{\gamma}_{\mathcal{T}-1}, \dots, \boldsymbol{\gamma}_1), \tag{25}$$

where γ_{τ} denotes a sub-vector (sub-string) of γ with n_{τ} components where each digit, $\gamma_{i,\tau}$, $i = 1, ..., n_{\tau}$ is also restricted to the set $\{0, 1, ..., K-1\}$

$$\gamma_{\tau} = (\gamma_{1,\tau}, \dots, \gamma_{n_{\tau},\tau}) \tag{26}$$

where n_{τ} equals the number of substages of stage τ of the DDG *G*.

We use the subscripts notation $\gamma_{i,\tau}$ and γ_{τ} to denote a subvector (substring) of the ESS γ , and superscript to denote elements of a sequence of ESSs. Hence, γ^j will represent the j^{th} ESS in a sequence rather than the j^{th} component of the ESS γ . In particular, we let $\gamma^0 = (0, ..., 0)$ denote the initial ESS that consists of *N* zeros.

We assume that the user fixes some ordering of the set of all equilibria at each *d*-stage of \mathcal{G} , so that they can be indexed from 0 to at most K - 1. The individual components or "digits" of the ESS $\gamma_{j,\tau}$ index (in base *K*) which of the *K* possible MPE are selected in each of the *d*-stage games $S \mathcal{G}_{\tau}(d_{j,\tau})$ of every stage τ of \mathcal{G} . Thus, there is a one-to-one correspondence between an ESS γ and an ESR Γ at least when the number of MPE of the game \mathcal{G} is finite ($K < \infty$). The initial ESS γ^0 is the selection rule that picks the first equilibrium in every *d*-stage game (which is always possible due to our assumption of existence of at least one MPE in every stage game).

It is very important to note that the grouping of equilibrium strings into substrings or "sections" γ_{τ} corresponding to a right to left ordering of the stages of \mathcal{G} as given in equation (25) is *essential* for the RLS algorithm to work correctly. However, due to the payoff-independence property for the n_{τ} component stage games $S \mathcal{G}_{\tau}(d_{i,\tau})$, $i = 1, ..., n_{\tau}$ at each stage τ of \mathcal{G} (Theorem 3 of section 2), the ordering of the n_{τ} digits in each of the subvectors γ_{τ} (or "sections") is irrelevant and the RLS will generate the same results regardless of how the digits in each γ_{τ} substring are ordered.

Example 6. Consider an arbitrary DDG with the induced DAG presented in the left panel of

Figure 1 and the stages of the game presented in Figure 2 and 3. This game has $\mathcal{T} = 3$ stages given by $S_1 = \{d_1\}$, $S_2 = \{d_2, d_3\}$ and $S_3 = d_4$. Allow this game to deviate from the Rubinstein's bargaining model presented in Example 2 by the existence of multiple MPE and suppose that the maximum number of MPE for any of the four d-subgames is K = 3. Then an example of an equilibrium string would be $\gamma = (0, 2, 2, 1)$, indicating that the *first* MPE is selected in stage $\tau = 3$ (the index for equilibria starts from 0), the *third* MPE is selected in both substages of the at stage $\tau = 2$, and the *second* MPE is selected at stage $\tau = 1$. Due to the decomposition property (Theorem 3), the choice of an MPE for the first substage of stage $\tau = 2$ has no effect on the set of possible MPE in the second substage, but different choices of MPE in these stages may affect the number of MPE at stage $\tau = 1$.

Note that there are K^N possible equilibrium strings for the DDG \mathcal{G} , so this represents an upper bound on the number of possible MPE of \mathcal{G} . However, there will generally be far fewer MPE than this. We can enumerate all possible equilibrium strings by doing mod(K) addition, starting from the base equilibrium string γ^0 . If we form the base K representations of the integers $\{0, 1, \ldots, K^N - 1\}$, we obtain K^N corresponding equilibrium strings $\{\gamma^0, \gamma^1, \ldots, \gamma^{K^N - 1}\}$ which form the set of all *possible* equilibrium strings that are N digits long.

Now consider the addition operation in base *K* and its representation as an equilibrium string. Starting from the always feasible equilibrium string $\gamma^0 = (0, ..., 0)$, which is the base-*K* representation of the integer 0, we add 1 to this to get the next possible equilibrium string, γ^1 which is the base-*K* representation of the integer 1, i.e $\gamma_1 = (0, 0, ..., 0, 1)$. The string γ^1 may or may not be a feasible ESS because there may be only a *single* MPE at the d_{1,n_1} -stage game of *G*. If there is only a single MPE in this substage, then the equilibrium string γ_1 is *infeasible* because it corresponds to choosing the first MPE (which is guaranteed to exist) at every stage game of *G* except for $SG_1(d_{1,n_1})$, where the 1 in the right-most component of γ^1 indicates that the *second* MPE is to be selected for this stage game. However, there is no second MPE for this stage game, and hence we say that γ^1 is an infeasible equilibrium string. We show that the RLS algorithm can quickly determine feasibility and will immediately skip over infeasible ESSs and "jump" directly to the next feasible one, or terminate if it reaches the last ESS γ^{K^N-1} . In the latter case, the RLS algorithm will have established that *G* has a *unique MPE*, namely the MPE corresponding to the equilibrium string γ^0 .

Definition 16 (Feasible Equilibrium Selection String). An equilibrium string γ is *feasible* if all of its digits index a MPE that exists at each of the corresponding *d*-stage games of G, $\forall d \in D$.

Define an $N \times 1$ vector $ne(\gamma)$ to be the maximum number of MPE at each stage game of G

under the ESR implied by the equilibrium string γ . We define $ne(\gamma)$ using the same format as the equilibrium string, so that the digits of the equilibrium string γ are in one to one correspondence with the elements of the vector $ne(\gamma)$ as follows:

$$ne(\gamma) = \left(ne_{\mathcal{T}}, ne_{\mathcal{T}-1}(\gamma_{>\mathcal{T}-1}), \dots, ne_1(\gamma_{>1})\right),$$
(27)

where $\gamma_{>\tau} = (\gamma_{\tau+1}, \dots, \gamma_T)$ is a $T - \tau \times 1$ vector listing the equilibrium selection sub-string for stages of \mathcal{G} higher than τ . In turn, $ne_{\tau}(\gamma_{>\tau})$ denotes the $n_{\tau} \times 1$ vector listing the maximum number of MPE in each of the stage games $\mathcal{SG}_{\tau}(d_{i,\tau}), i = 1, \dots, n_{\tau}$ of stage τ of \mathcal{G} ,

$$ne_{\tau}(\gamma_{>\tau}) = \left(ne_{1,\tau}(\gamma_{>\tau})\right), \dots, ne_{n_{\tau},\tau}(\gamma_{>\tau})\right).$$
(28)

The vector $ne(\gamma) \in Z_+^N$ summarizes how the number of possible MPE at any stage τ of \mathcal{G} depends on the choices of the MPE at the endgame and all stages after τ that are represented by the equilibrium selection substring $\gamma_{>\tau} = (\gamma_{\tau+1}, \ldots, \gamma_{\mathcal{T}})$. We use the notation $ne_{\tau}(\gamma_{>\tau})$ to emphasize that the number of MPE at stage τ depends only on the equilibria selected at higher stages of \mathcal{G} . Notice that in the endgame \mathcal{T} there are no further stages of the game, so the maximum number of MPE in this stage, $n_{\mathcal{T}}$ does not depend on any substring of the equilibrium string γ . Further, by the decomposition property for stage games in any stage τ of \mathcal{G} (Theorem 3 of section 2), the number of possible MPE at every sub-stage game $S\mathcal{G}_{\tau}(d_{i,\tau}), i = 1, \ldots, n_{\tau}$ of stage τ depends only on the equilibrium strings $\gamma_{>\tau}$ and not on the choice of MPE in other substage games $S\mathcal{G}_{\tau}(d_{j,\tau}), j \neq i$ of stage τ .

Lemma 5. The ESS γ is feasible if and only if

$$\gamma_{i,\tau} < ne_{i,\tau}(\gamma_{>\tau}), \quad \tau = 1, \dots, T, \quad i = 1, \dots, n_{\tau}$$

$$(29)$$

By assumption, we have $K = \max_{\tau=1,...,T} \max_{i=1,...,n_{\tau}} \{ne_{i,\tau}(\gamma_{>\tau})\}$. However, in the operation of the RLS algorithm it is clear that we do not have to loop through all *K* digits $\{0,...,K-1\}$ for every component of a candidate equilibrium string γ to check feasibility. We will generally have to check far fewer than K^N possible equilibrium strings for feasibility. But it should be evident that due to the one-to-one correspondence between an ESS and an integer (the ESS is the base-*K* representation of an integer), a simple do-loop over the integers $\{0, 1, ..., K^N - 1\}$ is a way to systematically enumerate all possible equilibrium strings, and thus all possible choices of MPE at each substage of \mathcal{G} . However this "brute force" enumeration is not efficient because typically there are huge gaps between the feasible ESSs in this full enumeration loop resulting from the fact that many of the component stage games of \mathcal{G} may have fewer than K of MPE, which is the upper bound on the number of MPE for all stage games of \mathcal{G} . We devise a vastly more efficient approach that exploits the variability in the number of MPE of different stage games, and *jumps* directly to the next *feasible* ESS γ . Consequently, the RLS algorithm has a run time that is *linear* in $|\mathcal{E}\mathcal{G}|$, the total number of MPE of \mathcal{G} . However, to describe this more efficient search procedure, we need to introduce some basic facts about *variable base arithmetic*.

3.3 Variable Base Arithmetic

We say an ESS γ has a *variable base* (also known in computer science as *mixed radix numeral systems*) if the integers in the different components or digits of γ are expressed in different bases. Let the bases for the individual components of the ESS γ be given by the vector of integers $ne(\gamma)$, the number of MPE for each of the component stage games of \mathcal{G} after state recursion was run with ESR γ . Continuing the example above, if $\gamma = (0, 2, 2, 1)$ indexes a particular choice of MPE in the 3 stages of \mathcal{G} , suppose the corresponding number of equilibria in these three stages is $ne(\gamma) = (1, 3, 3, 3)$. Then the first component $\gamma_{1,3} = 0$ is expressed in base=1 and can only have a value of 0, while the other components are expressed in base-3 and can take values from 0 to 2.

An ESS γ is in one to one correspondence with an integer (i.e. it is a variable base representation of an integer) in very much the same way as γ is a representation of an integer when all digits of γ have the same base *K*. Let $\iota : Z_+^N \to Z_+$ be the function that maps ESS of length *N* to integers. Then we have

$$\iota(\gamma) = \sum_{j=1}^{N} \gamma_{i(j),\tau(j)} \prod_{j'=1}^{j-1} n e_{i(j'),\tau(j')}(\gamma_{>\tau(j')})$$
(30)

where $\gamma_{i(j),\tau(j)}$ is the *j*th component of the ESS γ and $ne_{i(j),\tau(j)}(\gamma_{>\tau(j)})$ is the *j* component of the corresponding bases for the digits of the ESS γ . Continuing the example above, $\iota(0,2,2,1) = 1 + 2 \times 3 + 2 \times 3 \times 3 + 0 \times 3 \times 3 \times 3 = 25$, and $\iota(0,2,2,2) = 26$, so (0,2,2,2) is the largest number in this system.

Since an ESS γ can be viewed as a variable representation of an integer, we can do all of the ordinary arithmetic, including addition and subtraction. Addition can be done as we were all taught in elementary school for numbers in base-10, namely to start on the right and add to the first digit, "carrying" the remainder mod(10) to the next digit of the number if adding a number causes the first digit to exceed 10. In variable base addition we do the same thing, except we use a different

base for determining how much to carry in each successive digit of the number.

We can define the *successor function* $S : Z_+^N \to Z^N$ by the γ' that results from adding 1 to the ESS γ and carrying out the addition process as described above in variable base arithmetic. Thus, $\iota(S(\gamma)) = \iota(\gamma) + 1$ except if the successor will not exist because it represents an integer that is larger than the largest integer than can be represented with *N* and the variable base $ne(\gamma)$. Since all of the components of a feasible ESS γ are nonnegative, we will define the result of successor operator when there is "overflow" to be a vector in Z^N all of whose components equal -1.

Now we show how variable base arithmetic can be used to define a very effective procedure for *jumping* from one feasible ESS γ to another one.

Definition 17 (Jump function). Let $\mathcal{I}: Z^N_+ \to Z^N_+$ be defined by

$$\mathcal{I}(\gamma) = \begin{cases} argmin_{\gamma} \{\iota(\gamma') | \iota(\gamma') > \iota(\gamma) \text{ and } \gamma' \text{ is feasible} \} \\ (-1, \dots, -1) \quad \text{if there is no feasible } \gamma' \text{ satisfying } \iota(\gamma') > \iota(\gamma). \end{cases}$$
(31)

Thus, $\mathcal{J}(\gamma)$ is the "smallest" ESS *after* γ that is also a feasible ESS.

Lemma 6. If γ is a feasible ESS, then $\mathcal{J}(\gamma) = \mathcal{S}(\gamma)$.

What Lemma 6 tells us is that we can easily jump to the next feasible ESS in the lexicographical order by simply using variable base arithmetic with bases $ne(\gamma)$ and adding 1 to the ESS γ using successor function $S(\gamma)$ defined above.

3.4 Recursive Lexicographical Search (RLS) Algorithm

Having set up the machinery and showing how it is possible to jump directly from one feasible ESS to another using the jump (successor) function $\mathcal{J}(\gamma)$ we are now ready to provide a simple description of how the RLS algorithm works.

RLS initialization

- Set *i* = 0 and let γ⁰ = (0,0,...,0,0) be the always feasible *N*-digit ESS that corresponds to the ESR for the DDG *G* where the first MPE is selected at each d-subgame. Run the state recursion algorithm to calculate an MPE of *G* corresponding to this ESR and label all of the MPE in each stage game and record the number of possible MPE in each stage game of *G* in the *N*×1 vector *ne*(γ⁰).
- Let Λ be the set of feasible ESS found by RLS. Set $\Lambda = \{\gamma^0\}$.

Main RLS do-loop

- Compute $\gamma^{i+1} = \mathcal{J}(\gamma^i)$, the next candidate feasible ESS. Let j_0 denote the highest digit of the ESS that changed.
- Stopping rule: If $\gamma^{i+1} = (-1, ..., -1)$ then RLS stops and has computed all MPE.
- Otherwise γⁱ⁺¹ is a feasible ESS by Lemma 6. Run *partial* state recursion for the stages τ' which are dependent on stage τ where j₀ belongs, i.e. τ' < τ, and using the ESR implied by the ESS γⁱ⁺¹, index the MPE of every stage game of G, and record the total number of MPE found at each stage in the N × 1 vector ne(γⁱ⁺¹).
- Update the set of feasible ESS found by RLS by setting $\Lambda = \Lambda \cup \{\gamma^{i+1}\}$.
- Update the loop counter by setting i = i + 1 and continue the main RLS do-loop.

3.5 Convergence of RLS Algorithm

The RLS algorithm terminates in a finite number of steps since there at most K^N ESSs of length N. Upon termination the set Λ will contain a finite number J of feasible ESSs, $\Lambda = {\gamma^0, ..., \gamma^{J-1}}$. We now prove that $J = |\mathcal{E}(\mathcal{G})|$, i.e. the RLS algorithm has found *all* MPE of the DDG \mathcal{G} .

Let e_{γ} be the MPE of G that is implied by the feasible ESS $\gamma \in \Lambda$ returned by the RLS algorithm. Theorem 2 implies that via the use of continuation strategies, e_{γ} induces a MPE for all of the τ -stage games and d-stage games of G. The following lemma proves that every MPE in a stage game is implied by some ESS returned by RLS algorithm. This is a key stepping stone for the main result of this section, namely that the RLS algorithm finds *all* MPE of the DDG G.

Lemma 7. Let $\gamma \in \Lambda$ be a feasible ESS returned by the RLS algorithm, and let e_{γ} be the MPE of G induced by γ . Let $\mathcal{E}_{\tau}(G|e_{\gamma})$ denote the set of all MPE of G that revert to the MPE e_{γ} after stage τ , i.e. the players use e_{γ} to define a continuation strategy for stages $\tau + 1, \ldots, T$. If $e \in \mathcal{E}_{\tau}(G|e_{\gamma})$, then there exists a $\gamma' \in \Lambda$ such that $e = e_{\gamma'}$.

Theorem 5. Assume there exists an algorithm that can find all MPE of every stage game of the DDG G, and that the number of these equilibria is finite in every stage game. Then the RLS algorithm finds all MPE of DDG G in at most $|\mathcal{E}(G)|$ steps, which is the total number of MPE of the DDG G.

It is important to emphasize that the *RLS algorithm requires no prior knowledge of the maximum number of MPE K of any stage game of G*. This information is updated over the course of running the RLS algorithm, starting with the initialization at the always feasible ESS $\gamma^0 = (0, ..., 0)$. Each time the RLS algorithm encounters a new feasible ESS γ , it updates the maximum number of MPE in state points where the solution may have changed. In this way the RLS algorithm can systematically search for all MPE of \mathcal{G} even though the user has no prior knowledge of how many MPE \mathcal{G} or any of its stage games might have.

4 Applications of State Recursion and the RLS Algorithm

In this section we present two non-trivial examples of dynamic directional games and show how we can solve these games using the state recursion and the recursive lexicographical search algorithms. We consider two versions of a dynamic model of Bertrand price competition with cost-reducing investments analyzed by Iskhakov et. al (2013). The first is the simultaneous move version of this pricing and investment game, all dimensions of which are directional, and thus the stage games are relatively simple. Our second example is the alternating move version of the same model. We introduce a state variable indicating which firm has the right to move in any given time period, thus allowing for alternating moves. Because the right of move alternates back and forth between the two players, this state variable is non-directional. We show however, that it is still possible to find all stage game MPE, despite the additional complications induced by the non-directional dimension. Consequently, the alternating move version of the leapfrogging model can also be handled by by the RLS algorithm and we can thus find all MPE of this game as well.

4.1 Bertrand price and investment game with simultaneous moves

We begin with the simultaneous move formulate of the leapfrogging model of Iskhakov et al. (2013). The description of the model is shortened, please refer to Iskhakov et al. (2013) for economic motivation and greater detail on the model.

The model

We consider a discrete-time, infinite horizon stochastic game where two firms $j, j \in \{1,2\}$, are producing an identical good at a constant marginal cost of c_1 and c_2 , respectively. We assume that the two firms are price setters, have no fixed costs and face no capacity constraints when producing the good. We also assume that demand is perfectly elastic. Under these assumptions, the Bertrand equilibrium for the two firms is for the cost leader to serve the entire market at a price $p(c_1, c_2) = \max[c_1, c_2]$. We let $r_1(c_1, c_2)$ denote the expected profits that firm 1 earns in a single period equilibrium play of the Bertrand-Nash pricing game when the two firms have costs of production c_1 and c_2 , respectively.

$$r_1(c_1, c_2) = \begin{cases} 0 & \text{if } c_1 \ge c_2 \\ \max[c_1, c_2] - c_1 & \text{otherwise.} \end{cases}$$
(32)

and the profits for firm 2, $r_2(c_1, c_2)$ are defined symmetrically, so we have $r_2(c_1, c_2) = r_1(c_2, c_1)$.

The two firms have the ability to make an investment to replace their existing plant with a new state of the art production facility. If either one of the firms purchases the current state of the art technology, then starting from next period this firm can produce at the new marginal cost of production, c_t . Stochastic technological progress drives down the state of the art marginal cost of production over time, such that c_t evolves according to a exogenous Markov process with transition probability $\pi(c_{t+1}|c_t)$. With probability $\pi(c_t|c_t)$ we have $c_{t+1} = c_t$ (i.e. there is no improvement in the state of the art technology at t + 1), and with probability $1 - \pi(c_t|c_t)$ the technology improves, so that $c_{t+1} < c_t$ and c_{t+1} is a draw from some discrete distribution over the interval $[0, c_t]$. Both firms have equal access to the new technology conditional on paying an investment cost $K(c_t)$.

Each firm *j* incurs idiosyncratic "disruption costs" (or subsidies) $\eta \varepsilon_{t,j} = (\eta \varepsilon_{0,t,j}, \eta \varepsilon_{1,t,j})$ associated with each of the choices of *not to invest* ($\eta \varepsilon_{0,t,j}$) and *to invest* ($\eta \varepsilon_{1,t,j}$) respectively. It is common knowledge among the two firms that { $\eta \varepsilon_{t,1}$ } and { $\eta \varepsilon_{t,2}$ } are independent IID (across choices, players and time periods) Type I bivariate extreme value processes with common scale parameter $\eta \ge 0$. Firm *j* observes its current and past idiosyncratic investment shocks { $\eta \varepsilon_{t,j}$ }, but does does not observe its future shocks or it's opponent's past, present, or future idiosyncratic investment cost shocks. The presence of the private shocks leads to a game of incomplete information, but because they are serially independent and thus satisfy the CI condition in Rust (1987), these shocks are allowed in our definition of a DDG as described in Section 2.1.

The timing of events and the corresponding information structure in the model are as follows. Each period, both firms observe the state of the the industry, set their prices and *simultaneously* decides whether or not to invest in the state of the art production technology. In setting the prices, the two firms also act independently and simultaneously. Production in period *t* is performed with their existing plants independent of their investment decisions.

Assuming that the two firms are expected discounted profit maximizers and have a common discount factor $\beta \in (0,1)$, we search for stationary Markov Perfect Equilibria of the game defined in Definition 1. In particular, MPE of the duopoly investment and pricing game is a pair of value functions and a pair of strategies ($P_i(c_1, c_2, c), p_i(c_1, c_2)$), $j \in \{1, 2\}$ where $P_i(c_1, c_2, c) \in [0, 1]$

is firm *j*'s probability of investing and $p_j(c_1, c_2) = \max[c_1, c_2]$ is firm *j*'s pricing decision. The investment function $P_j(c_1, c_2, c)$ must maximize the expected discounted value of firm *j*'s future profit stream taking into account then investment and pricing strategies of its opponent. The value functions V_j , j = 1, 2 take the form

$$V_{j}(c_{1},c_{2},c,\varepsilon_{0,j},\varepsilon_{1,j}) = \max\left[v_{I,j}(c_{1},c_{2},c) + \eta\varepsilon_{0,j}, v_{N,j}(c_{1},c_{2},c) + \eta\varepsilon_{1,j}\right]$$
(33)

where, $v_{N,j}(c_1, c_2, c)$ denotes the expected value to firm *j* if it does not acquire the state of the art technology, and $v_{I,j}(c_1, c_2, c, m)$ is the expected value to firm *j* if it does. These expected values are given by

$$v_{N,j}(c_1,c_2,c) = r_j(c_1,c_2) + \beta E V_j(c_1,c_2,c,0),$$
 (34)

$$v_{I,j}(c_1,c_2,c) = r_j(c_1,c_2) - K(c) + \beta E V_j(c_1,c_2,c,1),$$
 (35)

where $EV_j(c_1, c_2, c, i)$ denotes the conditional expectation of firm *j*'s next period value functions $V_j(c_1, c_2, c, \varepsilon_{0,j}, \varepsilon_{1,j})$ depending on whether the firm invests this period or not, $i \in \{0, 1\}$. The expected value function summarize firms' expectations about future technological development governed by $\pi(c_{t+1}|c_t)$, opponent's investment and pricing decisions and the future idiosyncratic cost components $\eta \varepsilon_{t,j}$. Since the two firms move simultaneously, firm j's investment decision is probabilistic from the standpoint of firm $i \neq j$ because firm *j*'s decision depends on the cost benefits/shocks ($\varepsilon_{0,j}, \varepsilon_{1,j}$) that only firm *j* observes. But since firm *i* knows the probability distribution of these shocks, it can calculate it's belief about the probability that firm *j* will invest given the mutually observed state (c_1, c_2, c). Let P_j denote such beliefs of firm *i*. Given the assumption of extreme value distribution of ($\varepsilon_{0,j}, \varepsilon_{1,j}$), P_j is given by the binary logit formula

$$P_j(c_1, c_2, c) = \frac{\exp\{v_{I,j}(c_1, c_2, c)/\eta\}}{\exp\{v_{N,j}(c_1, c_2, c)/\eta\} + \exp\{v_{I,j}(c_1, c_2, c)/\eta\}}.$$
(36)

Firm *i*'s belief of firm *j*'s probability of not investing is then $1 - P_j(c_1, c_2, c)$.

Further, the distributional assumption for cost shocks $(\varepsilon_{0,j}, \varepsilon_{1,j})$ also allow us to express the conditional expectation $EV_j(c_1, c_2, c)$ for each firm *j* by the well known closed form log-sum for-

mula

$$\int_{\varepsilon_{0}^{j}} \int_{\varepsilon_{1}^{j}} V_{j}(c_{1}, c_{2}, c, \varepsilon_{0,j}, \varepsilon_{1,j}) q(\varepsilon_{0,j}) q(\varepsilon_{1,j}) d\varepsilon_{1,j} d\varepsilon_{0,j} = \eta \log \left[\exp\{v_{N,j}(c_{1}, c_{2}, c)/\eta\} + \exp\{v_{I,j}(c_{1}, c_{2}, c)/\eta\} \right] = \phi(v_{N,j}(c_{1}, c_{2}, c), v_{I,j}(c_{1}, c_{2}, c)),$$
(37)

where we use $\phi()$ to denote the log-sum formula. Using this notation, we are now ready to present the system of Bellman equations for the simultaneous move version of the model, namely

$$\begin{aligned} v_{N,1}(c_{1},c_{2},c) &= r_{1}(c_{1},c_{2}) + \beta \int_{0}^{c} \left[P_{2}(c_{1},c_{2},c)\phi(v_{N,1}(c_{1},c,c'),v_{I,1}(c_{1},c,c')) + \\ & (1 - P_{2}(c_{1},c_{2},c))\phi(v_{N,1}(c_{1},c_{2},c'),v_{I,1}(c_{1},c_{2},c')) \right] \pi(dc'|c). \\ v_{I,1}(c_{1},c_{2},c) &= r_{1}(c_{1},c_{2}) - K(c) + \beta \int_{0}^{c} \left[P_{2}(c_{1},c_{2},c)\phi(v_{N,1}(c,c,c'),v_{I,1}(c,c,c')) + \\ & (1 - P_{2}(c_{1},c_{2},c))\phi(v_{N,1}(c,c_{2},c'),v_{I,1}(c,c_{2},c')) \right] \pi(dc'|c), \\ v_{N,2}(c_{1},c_{2},c) &= r_{2}(c_{1},c_{2}) + \beta \int_{0}^{c} \left[P_{1}(c_{1},c_{2},c)\phi(v_{N,2}(c,c_{2},c'),v_{I,2}(c,c_{2},c')) + \\ & (1 - P_{1}(c_{1},c_{2},c))\phi(v_{N,2}(c_{1},c_{2},c'),v_{I,2}(c_{1},c_{2},c')) \right] \pi(dc'|c). \\ v_{I,2}(c_{1},c_{2},c) &= r_{2}(c_{1},c_{2}) - K(c) + \beta \int_{0}^{c} \left[P_{1}(c_{1},c_{2},c)\phi(v_{N,2}(c,c,c'),v_{I,2}(c,c,c')) + \\ & (1 - P_{1}(c_{1},c_{2},c))\phi(v_{N,2}(c_{1},c,c'),v_{I,2}(c_{1},c,c')) \right] \pi(dc'|c). \end{aligned}$$
(38)

Directionality of the simultaneous move game

The state of the art marginal cost of production, c_t , is trivially a *directional* state variable since it can only improve. It also has a natural absorbing state $c_t = 0^9$, which together with some initial level of the state of the art cost c_0 allow for finite discrete approximations of the state space by discretizing the interval $[0, c_0]$. Further, it is easy to see, that the remaining two state variables in the model, c_1 and c_2 , are also directional because in the absence of depreciation once an investment is made by either firm, its marginal cost of production will always be at the acquired state of the art level or lower. Hence, all state variables of the simultaneous move Bertrand pricing and investment game belong to the "directional" component of the state space. Using notation of Section 2, the directional variable is equal to the entire state vector, $d = (c_1, c_2, c)$, i.e, S = Dand X is singleton. Because for every point of the state space it hold that $c_1, c_2 > c$, S = D is a 3dimensional square pyramid with the apex at the point (c_0, c_0, c_0) and the base given by a Cartesian

⁹We assume without loss of generality that the largest lower bound of the state of the art cost is zero.

Figure 4: Possible transitions between state points in the dynamic Bertrand investment and pricing game

Notes: Each dot represents a vector (c_1, c_2, c) . Dashed boxes enclose different layers of the state space pyramid: from the apex to the end game. White colored dots in each layer represent interior points $(c_1 > c, c_2 > c)$, grey dots represent edges $(c_1 = c \text{ or } c_2 = c)$, and solid black dots represent the corners $(c_1 = c_2 = c)$. Only transitions from transitive reduction are shown between layers, full set of transitions can be reconstructed by considering the transitive closure of the presented graph. The state variables c_1, c_2 and c are defined on a grid with n = 4 values.

product $[0, c_0] \times [0, c_0]$ on (c_1, c_2) plane.

Figure 4 presents the induced DAG (as per Definition 7) for the game with n = 4 points on the grid for costs. Each dot represents the state vector (c_1, c_2, c) and arrows represent possible transitions between points in the state space. Dashed boxes enclose different *layers* of the state space pyramid corresponding to different values of c: from the apex where $c = c_1 = c_2 = c_0$ to the base of the pyramid where c = 0 (the rightmost box). White colored dots in each layer represent "interior points" in each layer, i.e. (c_1, c_2, c) where $c_1, c_2 > c$. The grey dots represent "edges", (c, c_2, c) and (c_1, c, c) . The solid black dots represent the (c, c, c) "corners" where $c_1 = c_2 = c$.

The DAG in Figure 4 visualizes the coarsest common refinement (join) $\succ_{\mathcal{G}}$ of *strategy-specific* partial orders \succ_{σ} over the state space, which is given by the union over all feasible strategies $\sigma \in \Sigma(\mathcal{G})$ according to Theorem 1. In this case, $(c'_1, c'_2, c') \succ_{\mathcal{G}} (c_1, c_2, c)$ *iff* c' < c or c' = c and $c'_1 < c_1$ or $c'_2 < c_2$. Thus, only transitions between the "layers" of the state space that correspond to exogenous technological improvements (lower values of *c*) take place independently from the actions of the players. All transfers within the layers are strategy-specific, and the definition of $\succ_{\mathcal{G}}$ insures that it is the coarsest common refinement of all the strategy-specific partial orders \succ_{σ} .

Consider, for example, some interior point (c_1, c_2, c) at a time period when no technological improvement takes place. Under all strategies σ that assign a positive probability of investment

to firm 1 in this point and zero probability of investment to firm 2, the game may transfer to a point at the edge (c, c_2, c) . Conversely, under all strategies σ that assign zero probability of investment to firm 1 and a positive probability of investment to firm 2, the game may transfer to a point at the opposite edge (c1, c, c). Finally, under all strategies σ that assign positive probabilities of investment to both firms there can be a transfer to the corner (c, c, c). These transitions are indicated with arrows from white dots to grey and black dots respectively. Under any strategy it is only possible to move from the edges to the corner (unless the technology improves) as indicated by the arrows from grey to black dots. If technology improves, so that $c_{t+1} < c_t$, the state of the industry can move to the interior points at lower levels of the state space pyramid. These transitions are indicated with the arrows that cross the borders of the dashed boxes in Figure 4.

Figure 4 contains many points which are not connected (in one or several steps) indicating that they are not comparable under $\succ_{\mathcal{G}}$, i.e. under any strategy. It is not hard to verify that when any two points are not comparable, it is because they do not communicate, so the no loop condition (as per Definition 3) is satisfied. Indeed, because from any interior point only transfers to the edges or the corner are possible, the inner points do not communicate. Similarly, because from any edge point only a transfer to the corner is possible, the points on the edges also don't communicate. Further, it is not hard to verify that there are no two strategies that result in the opposite transfers between any two points in the state space, implying that all strategy-specific partial orders \succ_{σ} in the game are pairwise consistent. If this was not true, the graph in Figure 4 which pictures the union of strategy-specific partial orders \succ_{σ} , would end up having two-way transitions between some points, i.e. loops, which would imply that the graph is not a DAG. Therefore, the Bertrand pricing and investment game satisfies Definition 1 and does belong to the class of directional dynamic games.

Applying the DAG recursion algorithm (see Lemma 2) to the DAG in Figure 4 splits the state space into the stages by layer (indicated by dashed line in Figure 4) and the type of the points (indicated by color in Figure 4). The endgame stage ($\tau = T$), is the (0,0,0) corner, corresponding to the rightmost black dot in Figure 4. The T-stage game $\mathcal{G}(T)$ has a state space consisting of a single point (0,0,0), and therefore effectively constitutes a infinitely repeated Bertrand pricing game with investments only taking place because of idiosyncratic private shocks when $\eta > 0$.

The next stage corresponding to $\tau = T - 1$ consists of the 2(n-1) edge states of the form $(c_1, 0, 0)$ and $(0, c_2, 0)$. Thus, there are multiple values of the directional state variable in this stage, but because they do not communicate among each other, each separate point induces an infinite horizon *d*-subgame in which the cost vector may remain the same or change to (0, 0, 0) at some future time period. So, the only possible "direction" of movement is to the stage T. Because of no

communication, each of these *d*-subgames is solved independently in the inner loop of the stage recursion algorithm. In accordance with Theorem 2 by "solution" we mean finding an MPE of the *d*-stage game within the class of continuation strategies that revert to the MPE in state (0,0,0) (stage \mathcal{T} , which happens to be a unique no investment MPE) that was already found in the previous step of the stage recursion algorithm.

The next stage $\tau = \mathcal{T} - 2$ consists of the interior points in the bottom layer where $c_1, c_2 > c$, and c = 0. These points also don't communicate with each other, and thus form $(n - 1)^2$ independent *d*-subgames which are solved taking into account the solutions on the edges and in the corner of the bottom layer. The stage after that, $\tau = \mathcal{T} - 3$, equals the (c, c, c) corner stage in the second to last layer of the game where c > 0, and so on.

Theorem 6 (Solution method for the *d*-stage games in simultaneous move leapfrogging game). Given a fixed equilibrium selection rule Γ , solution method for every *d*-subgame in the Bertrand pricing and investment game with simultaneous moves exists and is guaranteed to find all *d*subgame MPE for every $d = (c_1, c_2, c)$ when $\eta = 0$. Moreover, the number of MPE in every stage game is finite.

Theorem 6 ensures that the condition of the Theorem 5 is satisfied, which implies that the state recursion and RLS algorithms developed in the previous sections can find all MPE of the Bertrand pricing and investment game (for the case of $\eta = 0$).

Finding all MPE using RLS

Assume $\eta = 0$. Theorem 6 establishes that state recursion is guaranteed to find all *d*-subgame MPE given a fixed equilibrium selection rule Γ . We will now show how the RLS algorithm finds *all* MPE of the simultaneous move leapfrogging game, by systematically examining all feasible ESS γ corresponding to all possible ESRs Γ . We have illustrated this process in Figure 5 for the case where the number of points on the grid for costs is n = 3.

The first three rows in Figure 5 present a possible indexing of the ESS digits corresponding to *d*-substages within the stages of the game indexed with τ in the first row of the table. The top line contains indicators of the type of the points with "c", "e" and "i" denoting respectively corner, edge and interior. Note that while there are n = 14 state points, there are only T = 7 stages in this game and hence there are multiple ways we can order the state points within each stage τ and still obey the ordering of the stages of the game. Recall, however, that because of no communication between the points within the same stage τ , the corresponding *d*-subgames can be solved within

Figure 5: Graphic representation of RLS algorithm.

Notes: Each column refers to a digit in the ESS and thus corresponds to a state point. The "corner" (where $c_1 = c_2 = c$), the "edges" (where $c_1 = c$ and $c_2 = c$), and the "interior" points (where $c_1 > c$ and $c_2 > c$) are marked with symbols "c", "e" and "i".

the stage recursion algorithm in any order. The chosen order of digits of the ESS string is given in the second and third rows of the table in Figure 5.

Each column corresponds to a state point and thus to a digit in a ESS. The next three rows in Figure 5 explicitly specify the values of the state variables (c_1, c_2, c) corresponding to particular ESS digits. Starting from the right, the lowest digit represents the top layer the game with a single point $c_1 = c_2 = c = c_0 = 2$. As we explained above, the solution in this initial state depend on all subsequent points of the state space, whereas the opposite is true for the endgame where $c_1 = c_2 = c = 0$ and which corresponds to the highest digit 14. The ESS digits are arranged in such a way as to obey the ordering of the stages of the game, namely stages with lower index τ are located to the right and correspond to the lower digits. The solution associated with a given digit in the ESS, $\gamma_{i,\tau}$ does not depend on equilibrium selected at higher stages (digits to the right), but only depends on equilibrium selected an lower states (digest to the left $\gamma_{>\tau}$).

We begin RLS with the initial ESS, γ^0 that consist of zeros at all 14 digits and solve for all

MPE given the induced equilibrium selection rule, i.e. a rule that selects the "first" equilibrium in each *d*-stage game. Having computed all MPE using the state recursion algorithm, we obtain the number of MPE at each *d*-stage game, which we collect in the vector $ne(\gamma^0)$. As mentioned above, the MPE at the corner and edge d-subgames have unique MPE, whereas interior states can have either 1,3, or 5 equilibria. Figure 5 presents the case when $ne(\gamma^0)$ equals 3 for all interior points as indicated in the top "*ne*" line.

The next feasible ESS is found by adding 1 to ESS in $ne(\gamma^0)$ variable base arithmetic. Since $ne_{1,1} = 1$ (the two subscripts should be read from the first two rows in Figure 5), adding 1 changes not the first but the second ESS digit. This implies that in principle the number of MPE in the stage game corresponding to the first ESS digit might change when the state recursion is run with the new ESS. As explained in Section 3.4 the state recursion only has to be run for the points which are affected by the change of ESS, in this case only for the point (2,2,2). The updated number of stage game MPE is marked by color in the next "*ne*" line. Again, adding 1 in $ne(\gamma^1)$ arithmetic changes the second ESS digit, which in γ^2 takes the value of 2.

Note that some times changing the ESS at lower levels not only affects the value functions and strategies at higher levels, it may also results in a different number of MPE. This is the case when we move from γ^2 to γ^3 , where the number of MPE at the only point of stage $\tau = 2$ increases from 3 to 5. This causes no problem for RLS, only that the base in the variable base arithmetic is updated accordingly. In general, the feasibility of each particular ESR string γ is simply defined through the set of inequalities on the digits given in Lemma 5. Using the simple successor function in variable base arithmetics ensures that the feasibility condition is satisfied, and we can continue the RLS loop until it is no longer possible to find feasible ESS that satisfies the feasibility constraint. When the process is completed we have found all MPE of the overall game.

4.2 Bertrand price and investment game with alternating moves

We now turn to our second example, which is an alternating move version model outlined above. As before, we assume that firms simultaneously set their prices after having made their investment choices. However their investment choices are no longer made simultaneously. Instead, the right to move alternates between the two firms. Let $m_t \in \{1,2\}$ be a state variable that indicates which of the two firms is allowed to undertake an investment at time t. We will assume that $\{m_t\}$ evolves as an exogenous two state Markov chain with transition probability $f(m_{t+1}|m_t)$ independent of the other state variables $(c_{1,t}, c_{2,t}, c_t)$, and that $f(m_{t+1}|m_t)$ is common knowledge.

In the alternating move case, the Bellman equations for the two firms lead to a system of

eight functional equations for $(v_{N,j}(c_1,c_2,c,m),v_{I,j}(c_1,c_2,c,m))$ for $j,m \in \{1,2\}$. Note that the interpretation of the first subscript is slightly changed — N and I in the alternating move game denote if the investment is made in the current period by the firm that has the right to move. Below we write out the four Bellman equations for firm 1, but we omit the value functions for firm 2 to save space as they are defined similarly.

$$\begin{aligned} v_{N,1}(c_{1},c_{2},c,1) &= r_{1}(c_{1},c_{2}) + \beta f(1|1) \int_{0}^{c} \phi(v_{N,1}(c_{1},c_{2},c',1),v_{I,1}(c_{1},c_{2},c',1)) \pi(dc'|c) + \\ &\quad \beta f(2|1) \int_{0}^{c} ev_{1}(c_{1},c_{2},c') \pi(dc'|c) \\ v_{I,1}(c_{1},c_{2},c,1) &= r_{1}(c_{1},c_{2}) - K(c) + \beta f(1|1) \int_{0}^{c} \phi(v_{N,1}(c,c_{2},c',1),v_{I,1}(c,c_{2},c',1)) \pi(dc'|c) + \\ &\quad \beta f(2|1) \int_{0}^{c} ev_{1}(c,c_{2},c') \pi(dc'|c) \\ v_{N,1}(c_{1},c_{2},c,2) &= r_{1}(c_{1},c_{2}) + \beta f(1|2) \int_{0}^{c} \phi(v_{N,1}(c_{1},c_{2},c',1),v_{I,1}(c_{1},c_{2},c',1)) \pi(dc'|c) + \\ &\quad \beta f(2|2) \int_{0}^{c} ev_{1}(c_{1},c_{2},c') \pi(dc'|c) \\ v_{I,1}(c_{1},c_{2},c,2) &= r_{1}(c_{1},c_{2}) + \beta f(1|2) \int_{0}^{c} \phi(v_{N,1}(c_{1},c,c',1),v_{I,1}(c_{1},c,c',1)) \pi(dc'|c) + \\ &\quad \beta f(2|2) \int_{0}^{c} ev_{1}(c_{1},c,c') \pi(dc'|c) \end{aligned}$$

$$(39)$$

where

$$ev_1(c_1, c_2, c) = P_2(c_1, c_2, c, 2)v_{I,1}(c_1, c_2, c, 2) + [1 - P_2(c_1, c_2, c, 2)]v_{N,1}(c_1, c_2, c, 2).$$
(40)

Note that neither firm is allowed to invest out of turn, i.e. $P_2(c_1, c_2, c, 1) = P_1(c_1, c_2, c, c, 2) = 0$.

In this example not all state variable are directional, since the right to move alternates back and forth between the two players, and thus we treat dimension $m \in \{1,2\} = X$ of the state space as nondirectional, while directional component is $d = (c_1, c_2, c) \in D$ as before. Despite this additional complexity, the partial order over D is the same as in the simultaneous move example above, and we can still solve every (c_1, c_2, c) -stage game. In particular, it can be shown that the eight functional equations (given by the four equations for firm 1 given in (39) above and the four equations that are defined similarly for firm 2) at the each stage game $\mathcal{G}(\tau - 1)$, can be solved "almost analytically" given the solution at the previously calculated stage games $\mathcal{G}(\tau)$ and a deterministic equilibrium selection rule Γ . Thus, state recursion and RLS algorithms apply, allowing for a full solution of the alternating move pricing and investment game. Figure 6: Typical sets of equilibrium outcomes in Bertrand pricing and investment game with simultaneous (a) and alternating (b) moves.

Notes: Each point represents a pair of expected discounted value functions for firm 1 and 2. The vertices of the triangles are determined by the expected discounted monopoly profit under the same technological process. Panel (a) plots 164,295,079 MPE of the simultaneous move game with n = 5. Panel (b) plots 3,138,026 MPE of the alternating move game with n = 6 and randomly alternating right of move. Precise model parameters used in building the graphs are available upon request. See Iskhakov, Rust, Schjerning (2013) for further details.

Theorem 7 (Solution method for the *d*-stage games in alternating move leapfrogging game). Given a fixed equilibrium selection rule Γ , solution method for every *d*-subgame in the Bertrand pricing and investment game with alternating moves exists and is guaranteed to find all *d*-subgame MPE for every $d = (c_1, c_2, c)$.

4.3 **Performance of the solution algorithms**

Theorems 6 and 7 ensure that the key assumption under the stage recursion and RLS algorithms is satisfied, and thus these methods can be applied for the Bertrand pricing and investments game. When we apply RLS to the simultaneous and alternating move formulation of this game, we find that these infinite horizon games turns out to have a surprisingly rich set of equilibrium outcomes.

Figure 6 displays the computed equilibrium expected profits of the two firms in the Bertrand investment and pricing game with simultaneous moves under deterministic (panel a) and stochastic (panel b) technological improvement. With only 5 points in the grid of the costs, there are around 200 million MPE in each of the two versions of the game, although the number of distinct payoffs is much larger under stochastic technological improvement (as indicated by the size and color of the dots in Figure 6).

Table 1 reports the times spent to compute the MPE of several specifications of the Bertrand

	Simultaneous moves			Alternating moves	
Number of points in cost grid	3	4	5	5	
Total number ESS	4,782,969	3,948,865,611	$1.7445 \cdot 10^{26}$	$1.7445 \cdot 10^{26}$	
Number of feasible ESS	127	46,707	192,736,405	1	
Time used	0.008 sec.	0.334 sec.	45 min.	0.006 sec.	
Note: The total number of ESS is computed using $K = 2$ constant base suithmatics for comparison					

Table 1: Run times for full solution of the leapfrogging game

Notes: The total number of ESS is computed using K = 3 constant base arithmetics for comparison.

pricing and investment game of different sizes. Comparing the running times for the three simultaneous moves games, it is obvious that due to a sharply increasing number of times the state recursion (or partial state recursion) is invoked in the RLS loop the runtimes are increasing highly non-linearly. Yet, comparing the runtimes for the largest game with simultaneous moves to that of the alternating moves, it becomes obvious that the RLS algorithm itself take a negligible amount of time to loop through all feasible ESR strings compared to the time needed for state recursions.

A comprehensive analysis of the Bertrand investment and pricing game, and a complete set of theoretical results from this model can be found in the companion paper Iskhakov,Rust and Schjerning (2013).

5 Conclusion

We introduced the concept of directionality in finite state Markovian dynamic games, defined the class of directional dynamic games (DDGs), and proposed two new solution algorithms for the games in this class. The state recursion algorithm finds a single MPE of a DDG for a specified equilibrium selection rule; the recursive lexicographical search (RLS) algorithm finds all possible MPE of the game by efficiently searching over all feasible equilibrium selection rules. The runtime of the RLS algorithm is linear in the number of points in the directional part of the state space, ensuring that negligible time is spent on enumerating all feasible equilibrium selection rules.

The class of DDGs we defined in this paper appears to be quite large and there are many examples of games of this type in the existing literature. The flexibility and range of application of DDGs is due partly to the fact that it is sufficient to identify just one directional component of the state space for the game to qualify as a DDG, and also because our definition places no restrictions on the non-directional components of the state space X.

On the other hand, we do have to assert the existence of the solution algorithm for the com-

ponent stage games that have reduced state spaces of the form $\{d \times X\}$. State recursion and RLS may not be applicable to DDGs that have numerous or complicated non-directional components X — since this may result in stage games that are too complex, making it intractable to find all or even some of their MPE. Yet, there are several extensions of the DDG class where the RLS method of finding all MPE can be useful, provided there is an algorithm that can find at least some of the MPE of their stage games.

For example, we discussed how the RLS algorithm can be used to approximate the set of all MPE of infinite horizon dynamic games that have no exploitable directional structure at all other than time. Under fairly general conditions, we can approximate the MPE of the infinite horizon game by the set of MPE for a corresponding finite horizon game, when the horizon $T < \infty$ is chosen to be sufficiently large. For finite horizon games, we can always use the time variable *t* as the directional component *D*, in which case state recursion is equivalent to ordinary backward induction and RLS is a method for systematically building all MPE of the overall game. Thus, whether RLS is applicable is determined by whether it is possible to find all MPE each stage game — and the stage games are equivalent to static games in this case and thus even easier to solve.

We have also shown that some dynamic games that appear to be non-directional at first glance can satisfy our definition of a DDG by appropriate redefinitions of the state space. For instance, Example 3 in Section 2 presented in the left panel of Figure 1 has a loop in the directional component of the state space, violating the No-Loop Condition to qualify as a DDG. However we can add second dimension to the state space and redefine the states so that the states connected by a loop have the same value on the newly defined directional dimension, and differ only in the newly defined non-directional dimension. After this redefinition of the states, the game can be shown to be a DDG. Whether RLS is applicable is again determined by whether it is possible to find all MPE of the aggregated states (including all points that result in loops) simultaneously, as they form one of the elemental stage games of the equivalent game with the redefined state space.

We emphasize that RLS can be used even when we have no algorithm that is capable of finding *all* MPE of every stage game of the overall game G. Instead, if we only have an algorithm that is capable of finding *some* of the MPE of each stage game, state recursion and RLS can still be quite helpful as a way of building a much larger multiplicity of MPE for the overall game G. In particular, RLS can be used to *compliment* path-following homotopy methods, helping to find far more MPE of G than if we were to rely exclusively on homotopy methods to find the MPE.

The reason why the homotopy approach is not well suited for finding all MPE of finite state DDGs is due to numerous bifurcations along the equilibrium correspondence that the homotopy Figure 7: Equilibrium correspondence, alternating move game: expected profit of the firm 1 by different values of cost shock η .

algorithm tries to follow in an attempt to find all MPE of *G*. Figure 7 illustrates the nature of the problem by graphing the equilibrium correspondence in the Bertrand pricing and investments game with alternating moves. This figure shows *all* MPE for *each* value of the typical homotopy parameter η , which indexes the variance of idiosyncratic investment shocks as discussed in section 4. When η is sufficiently large there is a unique MPE of *G* as we can see from figure 7. The homotopy algorithm tries to follow this initially unique equilibrium path as η is reduced in a series of steps towards 0. However it is evident that this path does not lead to all MPE of *G* as $\eta \rightarrow 0$. Besides frequent bifurcations in the original path, we see that a multitude of new completely disjoint paths pop up elsewhere at η decreases.

However since there are far fewer MPE in each of the stage games (in our example there was at most 5), the homotopy method may have a better chance of finding all (or at least many) of the MPE of the stage games. This is the sense in which the homotopy method might be far more effective when it is used together with state recursion and RLS than trying to rely on it as the exclusive method for finding all MPE of G.

Our Bertrand pricing and investment example leads us to conjecture that the multiplicity of MPE in general dynamic games is due to the combinatoric explosion resulting from the freedom to choose different MPE at different stages of the game. RLS naturally accounts for all such combinations of equilibria selected in different stage games, and if the conjecture is true, it can provide new insights into the bifurcations and complex structure of the equilibrium correspondence such as illustrated in figure 7.

A final caveat is that RLS is likely to be subject to a curse of dimensionality that originates both from an exponential increase in the number of points in the directional component of the state space as the dimension of the problem rises, and also from a curse of dimensionality in how the total number of MPE increase with the total number of points in the state space. Even though the run-time of the RLS is linear in the total number of MPE of G, the number of MPE itself may increase exponentially as the number of points in the state space increases. This is evident in our results for the simultaneous move version of the leapfrogging game in table 1 of section 4. However there are games where the MPE may be unique or for which the total number of MPE grow only polynomially fast as the number of points in the state space increases. In such cases RLS may be a tractable algorithm for finding all MPE, and can run very quickly even for games with large numbers of states. In fact, we have been able to run RLS to find all MPE of alternating move games where the state space has many hundreds of points. Thus whether or not the RLS algorithm is subject to a curse of dimensionality is largely dependent on whether or not the number of MPE of the game increases exponentially as the number of points in the state space increases.

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A Proofs

Lemma 1 (Partial order over directional component of the state space).

Proof. Recall that a (strict) partial order \succ of the elements of a set D is a binary relation (i.e. a subset of $D \times D$) that is 1) irreflexive ($d \neq d$ for all $d \in D$), 2) asymmetric (if $d' \succ d$ then $d \neq d'$ for all $d', d \in D$) and 3) transitive (if $d_3 \succ d_2$ and $d_2 \succ d_1$, then $d_3 \succ d_1$ for all $d_1, d_2, d_3 \in D$). It is clear from (3) that \succ_{σ} is irreflexive, since $d \succ_{\sigma} d$ would require that $\rho\{d|d, x, \sigma\}$ be simultaneously equal to 0 and greater than 0. For similar reasons \succ_{σ} is asymmetric, since (3) can not hold simultaneously for the pairs (d, d') and (d', d). Then suppose that $d_3 \succ_{\sigma} d_2$ and $d_2 \succ_{\sigma} d_1$. This means that there is a positive probability of going from d_1 to d_2 (but zero probability of going from d_2 back to d_1) and similarly there is positive probability of going from d_1 to d_3 . It remains to be shown that there must be a zero probability of a reverse transition from d_3 to d_1 . Supposing the contrary. Then the chain formula implies that the probability of a transition from d_2 back to d_1 via d_3 is positive, contradicting the hypothesis that $d_2 \succ_{\sigma} d_1$.

Theorem 1 (Join of pairwise consistent partial orders of *D*).

Proof. We first demonstrate that $\succ_{\mathcal{G}}$ is irreflexive, asymmetric and transitive, and thus a partial order of D. For any $d \in D$ it cannot be the case that $d \succ_{\mathcal{G}} d$ because by the definition of $\succ_{\mathcal{G}}$ it would have to be the case that $d \succ_{\sigma} d$ for some $\sigma \in \Sigma(\mathcal{G})$. However each strategy-specific partial order \succ_{σ} is irreflexive by Lemma 1, so this is a contradiction. To establish asymmetry of the partial order $\succ_{\mathcal{G}}$ suppose to the contrary that there is a pair of points $d, d' \in D$ such that $d' \succ_{\mathcal{G}} d$ and $d \succ_{\mathcal{G}} d'$. Then since each partial order \succ_{σ} is asymmetric by Lemma 1, it must be the case that there exist two feasible strategies σ and σ' in $\Sigma(\mathcal{G})$ such that $d' \succ_{\sigma} d$ and $d' \succ_{\sigma'} d$. However this violates the consistency condition (5) in the definition of a DDG, Definition 4. The transitivity of $\succ_{\mathcal{G}}$ follows from the fact that this binary relation is the transitive closure of the union of the transitive binary relations \succ_{σ} .

It follows that $\succ_{\mathcal{G}}$ is a partial order that contains each strategy-specific partial order \succ_{σ} for $\sigma \in \Sigma(\mathcal{G})$, and hence it is a common refinement of the set of a partial orders induced by all feasible strategies of \mathcal{G} , $\{\succ_{\sigma} | \sigma \in \Sigma(\mathcal{G})\}$. To show that it is the coarsest common refinement, suppose to the contrary that there is another partial order \succ that is a strict subset of $\succ_{\mathcal{G}}$. Let (d',d) be a ordered pair that is in the order $\succ_{\mathcal{G}}$ but not in \succ . Then there are two possibilities. Either $d' \succ_{\sigma} d$

for some $\sigma \in \Sigma(\mathcal{G})$, or (d',d) is a point added to $\bigcup_{\sigma \in \Sigma(\mathcal{G})} \succ_{\sigma}$ to ensure it is transitive. In the latter case, deleting this point implies that the relation \succ is no longer transitive, so it cannot be a common refinement of the transitive $\{\succ_{\sigma} | \sigma \in \Sigma(\mathcal{G})\}$. The other possibility is that $d' \succ_{\sigma} d$ for some $\sigma \in \Sigma(\mathcal{G})$. However removing this point implies that \succ is no longer a refinement of \succ_{σ} and thus it cannot be a common refinement of $\{\succ_{\sigma} | \sigma \in \Sigma(\mathcal{G})\}$.

Lemma 2 (DAG recursion).

Proof. The sequence starts at the DAG $D(\mathcal{G})$ which is non-empty and has a finite number of vertices, as game \mathcal{G} is a finite state DDG. Vertices are not added by the recursion (9), so it follows at each step $j < \mathcal{T} D_j(\mathcal{G})$ is a DAG with finite number of vertices. Thus, the \mathcal{N} operator never returns the empty set, reducing the number of vertices remaining in $D_j(\mathcal{G})$ as j increases. It follows that the recursion must eventually terminate at some value \mathcal{T} for which we have

$$D_{\mathcal{T}}(\mathcal{G}) = \mathcal{N}(D_{\mathcal{T}}(\mathcal{G})).$$

Corollary 2.1 (\mathcal{D} is a DAG if DAG recursion terminates with no descendants after final step). In an arbitrary directed graph \mathcal{D} with a finite number of vertices, let recursion (9) terminate either in the case when the vertices of \mathcal{D} are exhausted, or when \mathcal{N} operator returns the empty set. Let $\mathcal{D}_{\mathcal{T}+1}$ denote the final element of the sequence $\{\mathcal{D}_0, \mathcal{D}_1, \dots, \mathcal{D}_{\mathcal{T}+1}\}$. Then \mathcal{D} is a DAG if and only if $\mathcal{D}_{\mathcal{T}+1} = \emptyset$.

Proof. Necessity follow from the proof of Lemma 2. To show sufficiency, imagine the contrary that $\mathcal{D}_{\mathcal{T}} \neq \emptyset$ and yet \mathcal{D} is DAG. If $\mathcal{T} + 1$ is a terminal step, it must hold that every vertex in $\mathcal{D}_{\mathcal{T}+1}$ has a descendant. Because the number of vertices in $\mathcal{D}_{\mathcal{T}+1}$ is finite, repeatedly following the link to a descendant would result in a loop in $\mathcal{D}_{\mathcal{T}+1}$, leading to a contradiction.

Lemma 3 (Stage 1 subgame).

Proof. From equation (11) we see that $\Omega_1 = S$. Therefore G_1 has the same state space as G and is identical in all other respects to G.

Lemma 4

Proof. This result follows easily since at the terminal stage of the DDG \mathcal{T} the continuation game for each stage game $S\mathcal{G}_{\mathcal{T}}(d)$ is empty for $d \in D_{\mathcal{T}}$, so the set of feasible Markovian continuation strategies for each stage game at stage $\mathcal{T}, \Sigma(S\mathcal{G}_{\mathcal{T}}(d))$, coincide with the set of feasible Markovian strategies for the end game, $\Sigma(\mathcal{G}_{\mathcal{T}}(d))$. This implies that $S\mathcal{G}_{\mathcal{T}}(d) = \mathcal{G}_{\mathcal{T}}, d \in D_{\mathcal{T}}$, establishing equation (18). The second equation (19) follows from the fact that \mathcal{T} is the terminal stage, so the set of all continuation strategies for $S\mathcal{G}_{\mathcal{T}}(d)$ is the same as the set of all feasible strategies for $\mathcal{G}_{\mathcal{T}}(d)$.

Theorem 2 (Subgame perfection).

Proof. Suppose $(\sigma, V) = e(\mathcal{SG}_{\tau}(d)) \in \mathcal{E}(\mathcal{SG}_{\tau}(d))$. We want to show that it is also an element of $\mathcal{E}(\mathcal{G}_{\tau}(d))$. We prove the result by mathematical induction. The result holds trivially at the last stage \mathcal{T} by virture of Lemma 4. This implies that $\mathcal{SG}_{\mathcal{T}}(d) = \mathcal{G}_{\mathcal{T}}(d)$ for $d \in D_{\mathcal{T}}$ which implies that $\mathcal{E}(\mathcal{SG}_{\mathcal{T}}(d)) = \mathcal{E}(\mathcal{G}_{\mathcal{T}}(d))$ for $d \in D_{\mathcal{T}}$. Now suppose the result holds for all *d*-subgames for all stages $\tau' = \tau + 1, \dots, T$. We now show that it holds for all *d*-subgames at stage τ as well. By definition, $e(\mathcal{SG}_{\tau}(d))$ is a MPE of the stage game $\mathcal{SG}_{\tau}(d)$ in the restricted class of continuation strategies. However, by definition, a continuation strategy is a MPE strategy in the stage τ_1 subgame $\mathcal{G}_{\tau+1}$. It follows that $e(\mathcal{SG}_{\tau}(d))$ is a MPE strategy on the set $(d \times X)$ for $d \in D_{\tau}$ and also on the stage $\tau + 1$ subgame $\mathcal{G}_{\tau+1}$, so it must be a MPE for the full *d*-subgame $\mathcal{G}_{\tau}(d)$, since if it wasn't it would have to fail to be a MPE at some point *s* either for $s \in (d \times X)$ or $s \in \Omega_{\tau+1}$, where $\Omega_{\tau+1}$ is the state space for the stage $\tau+1$ subgame, given in equation (11) of Definition 9. In either case there would be a contradiction, since the property that $e(SG_{\tau}(d))$ is a continuation strategy implies that it must be a MPE at each $s \in \Omega_{\tau+1}$, and the fact that it is also a MPE for the stage game $\mathcal{SG}_{\tau}(d)$ implies that it is also must be a MPE strategy for each $s \in (d \times X)$. Thus, $e(\mathcal{SG}_{\tau}(d))$ is a MPE strategy at each point $s \in \Omega_{\tau}(d)$. Since this is the state space for the *d*-subgame $\mathcal{G}_{\tau}(d)$, it follows that $e(SG_{\tau}(d))$ must be a MPE of $G_{\tau}(d)$.

Conversely, suppose that $e(\mathcal{G}_{\tau}(d))$ is a MPE strategy of the *d*-subgame $\mathcal{G}_{\tau}(d)$. We can express $e(\mathcal{G}_{\tau}(d))$ as a continuation strategy as follows

$$e(\mathcal{G}_{\tau}(d))(s) = \begin{cases} e(\mathcal{G}_{\tau}(d))(s) & \text{if } s \in (d \times X) \text{ and } d \in D_{\tau} \\ e(\mathcal{G}_{\tau+1})(s) & \text{otherwise.} \end{cases}$$
(41)

This follows from the general definition of MPE in equation (1) of Definition 1, since the Bellman equation must hold at very point in the state space, and the state space for $\mathcal{G}_{\tau}(d)$ includes $\Omega_{\tau+1}$, so $e(\mathcal{G}_{\tau}(d))$ must be a MPE for $s \in \Omega_{\tau+1}$ which implies that $e(\mathcal{G}_{\tau}(d)) = e(\mathcal{G}_{\tau+1})$ for a particular equilibrium selection from the stage $\tau + 1$ subgame $\mathcal{G}_{\tau+1}$. Thus, it follows that $e(\mathcal{G}_{\tau}(d))$ is a MPE in the restricted class of continuation strategies for the stage game $\mathcal{SG}_{\tau}(d)$, and thus $e(\mathcal{G}_{\tau}(d)) \in \mathcal{E}(\mathcal{SG}_{\tau}(d))$.

Theorem 4 (Convergence of State Recursion).

Proof. The state recursion algorithm given in definition 14 leads to a recursively defined MPE for each stage τ stage game SG_{τ} , $\tau = (1, ..., T)$. By Theorem 2, these MPE also constitute MPE of the stage τ subgames G_{τ} , $\tau = (1, ..., T)$. However by Lemma 3 we have $G_1 = G$, so it follows that $e(G_1) = e(G)$, i.e. the state recursion algorithm has computed a MPE of the DDG *G* by computing MPE for a total of

$$N = \sum_{\tau=1}^{T} n_{\tau} \tag{42}$$

d-stage games of the game \mathcal{G} . By Lemma 3 we have $\mathcal{G}_1 = \mathcal{G}$, so it follows that $e(\mathcal{G}_1) = e(\mathcal{G})$. Thus, it follows that the state recursion algorithm has computed a MPE of the DDG \mathcal{G} .

Lemma 6 (Feasibility of $S(\gamma)$)

Proof. If $S(\gamma) = (-1, ..., -1)$, then there can be no feasible $\gamma' \in Z_+^N$ satisfying $\iota(\gamma') > \iota(\gamma)$ because the successor is the result of incrementing γ by the smallest possible non-zero value, 1. It follows that $\mathcal{J}(\gamma) = (-1, ..., -1)$ and so $\mathcal{J}(\gamma) = \mathcal{S}(\gamma)$ in this case. Otherwise, if $\mathcal{S}(\gamma) \neq (-1, ..., -1)$ then we have $\iota(\mathcal{S}(\gamma)) = \iota(\gamma) + 1$, so if $\mathcal{S}(\gamma)$ is feasible, it must be the smallest ESS after γ , and hence $\mathcal{J}(\gamma) = \mathcal{S}(\gamma)$. But if $\mathcal{S}(\gamma) \neq (-1, ..., -1)$ it must be feasible by the properties of the successor operator in variable base arithmetic. The long addition process insures that we have for each $i = 1, ..., n_{\tau}$ and $\tau = 1, ..., \mathcal{T}$, $\gamma_{i,\tau} < ne_{i,\tau}(\gamma_{>\tau})$, but by Lemma 5 it follows that $\mathcal{S}(\gamma)$ must be a feasible ESS.

Theorem 6 (Solution method for the *d*-stage games in simultaneous move leapfrogging game).

Proof. The proof is by mathematical induction. The base of the induction is the bottom layer of the leapfrogging game where c = 0. In this case the system of Bellman equations (38) is greatly simplified because no further technological improvement is possible. It is simplified even further in the corner and the edges of the game where investments by one or both firms don't change their future production cost. This makes it possible to solve Bellman equations analytically or

with simple numerical procedures, as described in Appendices B.1 to B.3. The numerical method described there is guaranteed to find all equilibria among continuation strategies in *d*-stage games where $d = (c_1, c_2, 0)$. By Theorem 2 these equilibria constitute MPE equilibria in the corresponding *d*-subgames. The induction step is the following. Assume all layers below the layer given by the value of *c* are solved. Then we show that *d*-subgames in the layer *c* given by $d = (c_1, c_2, c)$ can also be solved. This follows from the solution method described in Appendices B.4 and B.5 which is again applied in a sequence prescribed by the ordering of states within the layer. When $\eta = 0$, the solution algorithm is guaranteed to find all equilibria in every *d*-stage as fixed points in the solutions on the lower layers. Again, applying Theorem 2 we conclude that found equilibria constitute the MPE equilibria in every *d*-subgame on the layer *c*. The finiteness of the *d*-stage game equilibria is shown alongside the solution method in Appendix B.

Theorem 7 (Solution method for the *d*-stage games in the alternating move leapfrogging game).

Proof. The proof is analogous to the proof of Theorem 7, whereas solution methods for the *d*-stage games are presented in Appendix C. \Box

B Solving the simultaneous move pricing and investment game

B.1 (\mathcal{T})-end game, $(c_1, c_2, c) = (0, 0, 0)$ corner

The \mathcal{T} stage of the leapfrogging game with simultaneous moves is a single point $(c_1, c_2, c) = (0, 0, 0)$, and it is easy to show that the pair of Bellman equations (38) simplifies such that the value of investing for firm j, $v_{I,j}(0,0,0)$ can be expressed as

$$v_{I,j}(0,0,0) = v_{N,j}(0,0,0) - K(0),$$
(43)

which via equation (36) implies that

$$P_j(0,0,0) = \frac{\exp\{-K(0)/\eta\}}{1 + \exp\{-K(0)/\eta\}}.$$
(44)

Recall that ϕ denotes a log-sum formula as per (37). In addition to (43) we can add one of the two Bellman equations (38) for firm *j* to form the system of two equations with two unknowns,

namely $v_{I,j}(0,0,0)$ and $v_{N,j}(0,0,0)$. Solving this system yields

$$v_{N,j}(0,0,0) = \frac{r_j(0,0) + \beta \phi(0,-K(0))}{1-\beta},$$
(45)

and $v_{I,j}(0,0,0)$ determined by (43).

In this zero cost absorbing state, where firms have adopted the c = 0 state-of-the-art production technology neither firm would invest in the absence of random *IID* shocks $(\varepsilon_0^i, \varepsilon_1^i)$. Yet, if $\eta > 0$, there can be some idiosyncratic reasons. As η approaches zero, $P_j(0,0,0)$ will approach zero as well, and the ϕ in (45) can be replaced by the maximum, yielding $v_{N,j}(0,0,0) = r_i(0,0)/(1-\beta)$. Yet, because $r_j(0,0) = 0$ the end game (0,0,0) is a zero-cost, zero-price and zero-profit absorbing state. The solution for the other firm is identical.

B.2 (T-1)-stage game, $(c_1, 0, 0)$ and $(0, c_2, 0)$ edges

The $\mathcal{T} - 1$ stage is formed by the edges of the bottom layer of the state space where the state of the art cost has fallen to zero, and one of the firms has alaredy invested to acquire zero marginal cost. Similar to the corner stage, there can only be idiosyncratic reasons for investments by the first with positive marginal cost, an investment will only bring the game to zero-profit case (0,0,0).

In the point $(c_1, 0, 0)$ where $c_1 > 0$, the two Bellman equations for firm 1 (38) take the form

$$v_{N,1}(c_1,0,0) = r_1(c_1,0) + \beta \phi(v_{N,1}(c_1,0,0), v_{I,1}(c_1,0,0))$$
(46)

$$v_{I,1}(c_1,0,0) = r_1(c_1,0) - K(0) + \beta \phi(v_{N,1}(0,0,0), v_{I,1}(0,0,0)).$$
(47)

Note that $v_{I,1}(c_1,0,0)$ only depends on the known entities, and can therefore be computed directly. Substituting $v_{I,1}(c_1,0,0)$ into (46) results in a nonlinear equation with a single unknown $v_{N,1}(c_1,0,0)$, the unique solution of which can be found by Newton's method. The probability $P_1(c_1,0,0)$ of investment choice by firm 1 can then be found using (36).

At point $(c_1,0,0)$ the situation for firm 2 is similar to that of the end game (0,0,0) since investing will not affect it's marginal cost

$$v_{I,2}(c_1,0,0) = v_{N,2}(c_1,0,0) - K(0),$$
(48)

corresponding probability for firm 2 to invests

$$P_2(c_1, 0, 0) = \frac{\exp\{-K(0)/\eta\}}{1 + \exp\{-K(0)/\eta\}},$$
(49)

and the solution for the value function $v_{N,2}(c_1,0,0)$ that in this case depends on the probability of firm 1 to invest

$$v_{N,2}(c_1,0,0) = \frac{r_2(c_1,0) + \beta P_1(c_1,0,0)\phi(v_{N,2}(0,0,0),v_{I,2}(0,0,0)) + \beta[1 - P_1(c_1,0,0)]\phi(0,-K(0))}{1 - \beta[1 - P_1(c_1,0,0)]}$$
(50)

The value functions in the $(0, c_2, 0)$ -stage games can be derived in the analogous way.

B.3 $(\mathcal{T}-2)$ -stage game, $(c_1, c_2, 0)$ interior points

 $\mathcal{T} - 2$ stage consists of the interior points in the bottom layer of the state space $(c_1, c_2, 0)$ where $c_1, c_2 > 0$. The Bellman equations (38) for firm 1 take the form

$$v_{N,1}(c_1, c_2, 0) = r_1(c_1, c_2) + \beta P_2(c_1, c_2, 0) \phi(v_{N,1}(c_1, 0, 0), v_{I,1}(c_1, 0, 0)) + \beta [1 - P_2(c_1, c_2, 0)] \phi(v_{N,1}(c_1, c_2, 0), v_{I,1}(c_1, c_2, 0))$$
(51)

$$v_{I,1}(c_1, c_2, 0) = r_1(c_1, c_2) - K(0) + \beta P_2(c_1, c_2, 0) \phi(v_{N,1}(0, 0, 0), v_{I,1}(0, 0, 0)) + \beta [1 - P_2(c_1, c_2, 0)] \phi(v_{N,1}(0, c_2, 0), v_{I,1}(0, c_2, 0)).$$
(52)

The value $v_{I,1}(c_1, c_2, 0)$ in (52) depends mostly on the quantities already calculated in previous steps, but also on the investment probability $P_2(c_1, c_2, 0)$ of firm 2, which is determined using (36) from value functions of firm 2. Let $v_{I,1}(c_1, c_2, 0, P_2)$ denote such value of $v_{I,1}(c_1, c_2, 0)$ that satisfies (52) if an arbitrary probability P_2 is used in place of the investment probability $P_2(c_1, c_2, 0)$. Substituting this into (51) leads to an equation with one unknown, which can be solved numerically for $v_{N,1}(c_1, c_2, 0, P_2)$. Plugging the two found values into (36) leads to the investment probability and thus best response function $P_1^*(P_2)$ for firm 1.

Similar arguments are used to derive the best response function $P_2^*(P_1)$. Then the investment probability of firm 1 in all MPE in the *d*-stage game $(c_1, c_2, 0)$ at $\mathcal{T} - 2$ stage satisfies

$$P_1^*(P_2^*(P_1)) = P_1.$$
(53)

By Brouwer's fixed point theorem, at least one solution to the fixed point equation (53) exists. Further, when $\eta > 0$, the objects entering this equation are C^{∞} functions of P_2 and P_1 , so standard topological index theorems be applied to show that for almost all values of the underlying parameters, there will be an odd number of separated equilibria. We will explain how we find all fixed points in the second order best response function (see Figure 8) below when talking about Figure 8: End game equilibria

interior points of the higher layers of the game. Once all the equilibrium investment probabilities are found, computing value functions $v_{I,j}(c_1, c_2, 0, P_{\sim j})$ and $v_{N,j}(c_1, c_2, 0, P_{\sim j})$ (where $\sim j$ denotes the opponent of firm j) is straight forward for both firms.

B.4 Solving the $(\tau < T - 2)$ -stage games — corners and edges

The points contained in the stages preceding T - 2 are characterized by c > 0, and so the integrals in the Bellman equations (38) do not drop out as at the later stages. It is helpful to rewrite the Bellman equations for firm 1 as

$$v_{N,1}(c_1, c_2, c) = r_1(c_1, c_2) + \beta [P_2(c_1, c_2, c)H_1(c_1, c, c) + (1 - P_2(c_1, c_2, c))H_1(c_1, c_2, c)] (54)$$

$$v_{I,1}(c_1, c_2, c) = r_1(c_1, c_2) - K(c)$$

$$+ \beta [P_2(c_1, c_2, c)H_1(c, c, c) + (1 - P_2(c_1, c_2, c))H_1(c, c_2, c)] (55)$$

where the function H_1 is given by

$$H_{1}(c_{1},c_{2},c) = (1 - \pi(c|c)) \int_{0}^{c} \phi(v_{N,1}(c_{1},c_{2},c'),v_{I,1}(c_{1},c_{2},c')) f(c'|c) dc' + \pi(c|c) \phi(v_{N,1}(c_{1},c_{2},c),v_{I,1}(c_{1},c_{2},c)).$$
(56)

Recall that $\pi(c|c)$ is the probability for a cost-reducing innovation not to occur, and f(c'|c) is the conditional density of the new (lower) state-of-the-art marginal cost of production conditional on an innovation having occurred. Corresponding equations for firm 2 are derived analogously.

Because in some points (c_1, c_2, c') entering the equation (56) the stage game may have multiple equilibria, we invoke the deterministic equilibrium selection rule Γ to select particular values

 $v_{\cdot,\cdot}(c_1, c_2, c')$ as described in Section 2. Note also that the integral component in (56) only contains entities that are calculated on the preceding stages in the state recursion algorithms, and therefore can be considered known.

The corner (c, c, c)-stage game is very similar to the (0, 0, 0)-stage game because investments by either firm does not change their marginal costs. It is straightforward to show that in this case (54-55) imply the version of (48) where zero stat-of-the-art cost is replaced with c > 0, (44) holds, and a similar system of two equations with two unknowns can be analytically solved for $v_{I,1}(c,c,c)$ and $v_{N,1}(c,c,c)$. The same argument applies for firm 2.

The edge (c_1, c, c) and (c, c_2, c) -stage games are also solved using the same principles as on the bottom layer of the state space. Using (c_1, c, c) as an argument in (55) it is easy to see that $v_{I,1}(c_1, c, c)$ is uniquely determined from the already computed entities. Then, substituting this value into (54) results in a single nonlinear equation with a unique solution $v_{N,1}(c_1, c, c)$ that can be computed numerically. After both value functions are found, the investment choice probability $P_1(c_1, c, c)$ is computed using (36). Because firm 2 is already at the stat-of-the-art cost level, investment is only possible for idiosyncratic reasons, so the analogues to (48-50) with zeros replaced by *c* hold. The (c, c_2, c) -stage games are solved analogously.

B.5 Solving the $(\tau < T - 2)$ -stage games — (c_1, c_2, c) interior

In the (c_1, c_2, c) interior nodes, both firms have not yet invested in the current state of the art production technology, and there is room for strategic investment by each of the two firms. The best responses therefore depend on the investment probability of the opponent. Therefore the investment probabilities (36) have to be determined endogenously in the solution of the system of Bellman equations (38). It turns out that taken into the choice probability space, the system of Bellman equations is greatly simplified.

Note that according to (55) the values of investing $v_{I,j}(c_1, c_2, c)$ for both firms depend on the entities computed on the preceding stages, except the investment choice probabilities of the opponent $P_{\sim i}(c_1, c_2, c)$. We can express $v_{I,1}(c_1, c_2, c)$ as a linear function of $P_2 = P_2(c_1, c_2, c)$

$$v_{I,1}(c_1, c_2, c, P_2) = c_{10} + c_{11}P_2,$$
(57)

where c_{10} and c_{11} are functions dependent on known quantities derived from (54-56). Then, express the value of not investing $v_{N,1}(c_1, c_2, c)$ as an indirect function of P_2

$$v_{N,1}(c_1, c_2, c, P_2) = a_{10} + a_{11}P_2 + \beta \pi(c|c)(1 - P_2)\phi(v_{N,1}(c_1, c_2, c), v_{I,1}(c_1, c_2, c)),$$
(58)

where

$$a_{10} = r_1(c_1, c_2) + \beta(1 - \pi(c|c)) \int_0^c \phi(v_{N,2}(c_1, c_2, c'), v_{I,2}(c_1, c_2, c')) f(c'|c) dc,$$

$$a_{11} = \beta H_1(c_1, c, c) - \beta(1 - \pi(c|c)) \int_0^c \phi(v_{N,2}(c_1, c_2, c'), v_{I,2}(c_1, c_2, c')) f(c'|c) dc$$

are known from solutions of the preceding stages. Finally, expressing the value functions in the probability space using the identities $v_{I,1}(c_1,c_2,c) - v_{N,1}(c_1,c_2,c) = \eta \log(\frac{P_1}{1-P_1})$ and $\phi(v_{N,1}(c_1,c_2,c),v_{I,1}(c_1,c_2,c)) = v_{I,1}(c_1,c_2,c) - \eta \log P_1$ we have

$$a_{10} + (\beta \pi(c|c) - 1)c_{10} - \beta \pi(c|c) \eta \log P_1 + \eta \log \frac{P_1}{1 - P_1} + \left(a_{11} + (\beta \pi(c|c) - 1)c_{11} - \beta \pi(c|c)(c_{10} - \eta \log P_1)\right) \cdot P_2 + \left(-\beta \pi(c|c)c_{11}\right) \cdot (P_2)^2 = 0.$$
(59)

Expression (59) implicitly defines $P_1 = P_1(c_1, c_2, c)$ as the best response of firm 1 to the investment with probability P_2 by firm 2, and is in fact a second order polynomial in P_2 . There are at most two solutions for the equation (59) in P_2 , and the real roots of this polynomial as functions of P_1 define the *inverse best response function* of firm 1 that we denote $P_2 = f_1^{-1}(P_1)$. A similar line of arguments yields the inverse best response function of firm 2 $P_1 = f_2^{-1}(P_2)$, allowing us to form the *second order inverse best response* mapping

$$P_1' = f_2^{-1} \Big(f_1^{-1}(P_1) \Big). \tag{60}$$

Because computing the roots of second degree polynomials is a very fast computational task, finding fixed points of the mapping (60) is not too computationally expensive. The main difficulty for the numerical procedure is to find *all* of the fixed points, as (60) is not a contraction mapping and thus successive approximations are not guaranteed to converge. We applied a numerical procedure designed around the combination of successive approximations and grid search facilitated by the fact that probabilities are bounded to unit interval. All the equilibria in the (c_1, c_2, c) -stage game correspond to the fixed points of the second order inverse best response mapping.

Using the results of Harsanyi (1973) as extended to dynamic Markovian games by Doraszelski and Escobar (2009) we can show that η serves as a "homotopy parameter", so that for sufficiently small η the set of equilibria to the "perturbed" game of incomplete information converge to the limiting game of complete information. Yet, using the representation (59) we can compute the

solutions for the case $\eta = 0$ directly. In this case the best response functions jump discontinuously from zero to one at the points where firms are indifferent between investing and not investing. The thresholds are then the real roots of the second degree polynomials (59) much simplified due to $\eta = 0$, and thus can be found very fast and robustly.

C Solving the Alternating Move Pricing and Investment Game

Each (c_1, c_2, c) -stage game of the alternating move pricing and investment game is itself a stochastic dynamic game with state $m \in \{1, 2\}$ indicating which of the two firms has the right to move in a given time period. In the same time, the fact that the firms move in the alternating fashion does not change the dynamics of the cost states (c_1, c_2, c) , and thus the sequence of stages the state recursion algorithm proceeds through and the types of the stages (corner, edges and interior points) are the same as in the simultaneous move game. Unlike in the Appendix B, here we don't separate c = 0 case, and present the solution method for the three types of stage games for any c.

It is useful to rewrite the Bellman equations (39) to emphasize the elements that at a given stage τ would already be computed at preceding stages $\tau' > \tau$ and in case of multiple equilibria singled out using a given ESR Γ . Let $H_1(c_1, c_2, c, m)$ denote the conditional expectation of the future value function for firm 1 when firm *m* has the right to invest, given that technology improves with probability one. We have

$$H_{1}(c_{1},c_{2},c,1) = \int_{0}^{c} \left[f(1|1)\phi(v_{I,1}(c_{1},c_{2},c',1),v_{N,1}(c_{1},c_{2},c',1)) + f(2|1)ev_{1}(c_{1},c_{2},c') \right] \pi(dc'|c,dc'<0),$$
(61)

$$H_{1}(c_{1}, c_{2}, c, 2) = \int_{0}^{1} \left[f(1|2)\phi(v_{I,1}(c_{1}, c_{2}, c', 1), v_{N,1}(c_{1}, c_{2}, c', 1)) + f(2|2)ev_{1}(c_{1}, c_{2}, c') \right] \pi(dc'|c, dc' < 0),$$
(62)

where

$$ev_1(c_1, c_2, c) = P_2(c_1, c_2, c, 2)v_{I,1}(c_1, c_2, c, 2) + [1 - P_2(c_1, c_2, c, 2)]v_{N,1}(c_1, c_2, c, 2)$$

is the expected value for firm 1 not to have the right of move next period. In the bottom layer of

the state space c = 0 and $H_1(c_1, c_2, c, m) = 0$. The Bellman equations (39) for firm 1 are then

$$\begin{aligned} v_{I,1}(c_1, c_2, c, 1) &= r_1(c_1, c_2) - K(c) + \beta \pi(c|c) f(1|1) \phi(v_{I,1}(c, c_2, c, 1), v_{N,1}(c, c_2, c, 1)) \\ &+ \beta \pi(c|c) f(2|1) e v_1(c, c_2, c) + \beta (1 - \pi(c|c)) H_1(c, c_2, c, 1), v_{N,1}(c_1, c_2, c, 1)) \\ &+ \beta \pi(c|c) f(2|1) e v_1(c_1, c_2, c) + \beta (1 - \pi(c|c)) H_1(c_1, c_2, c, 1), v_{N,1}(c_1, c_2, c, 1), v_{N,1}(c_1, c_2, c, 2)) \\ &+ \beta \pi(c|c) f(2|2) e v_1(c_1, c, c) + \beta (1 - \pi(c|c)) H_1(c_1, c, c, 2), v_{N,1}(c_1, c_2, c, 1)) \\ &+ \beta \pi(c|c) f(2|2) e v_1(c_1, c, c) + \beta (1 - \pi(c|c)) H_1(c_1, c, c, 2), v_{N,1}(c_1, c_2, c, 1)) \\ &+ \beta \pi(c|c) f(2|2) e v_1(c_1, c_2, c) + (1 - \pi(c|c)) H_1(c_1, c_2, c, 1)) \\ &+ \beta \pi(c|c) f(2|2) e v_1(c_1, c_2, c) + (1 - \pi(c|c)) H_1(c_1, c_2, c, 2), \end{aligned}$$

$$(63)$$

and the 4 Bellman equations for firm 2 are defined similarly.

C.1 Solving the (c,c,c) corner stage games

Similarly to the corners in the simultaneous move game, setting $c_1 = c_2 = c$ in (63) yields

$$v_{I,1}(c,c,c,1) = v_{N,1}(c,c,c,1) - K(c)$$

 $v_{I,1}(c,c,c,2) = v_{N,1}(c,c,c,2).$

Further, it is easy to verify that $P_2(c,c,c,2)$ completely drops out of the Bellman equations, and that the value functions becomes a system of linear equations that we can solve analytically.

$$v_{N,1}(c,c,c,1) = \frac{A_{N,1}(c,c,c,1)(1-B_{2,2}) + A_{N,1}(c,c,c,2) \cdot B_{2,1}}{1-B_{1,1}+B_{2,2}-B_{1,1} \cdot B_{2,2}+B_{1,2} \cdot B_{2,1}}$$
$$v_{N,1}(c,c,c,2) = \frac{A_{N,1}(c,c,c,2)(1-B_{1,1}) + A_{N,1}(c,c,c,1) \cdot B_{1,2}}{1-B_{1,1}+B_{2,2}-B_{1,1} \cdot B_{2,2}+B_{1,2} \cdot B_{2,1}}$$

where $B_{i,j} = \beta \cdot \pi(c|c) f(i|j)$, $A_{N,1}(c,c,c,1) = r_1(c,c) + \beta(1 - \pi(c|c))H_1(c,c,c,1) + B_{1,1} \cdot \phi(0, -K(c))$ and $A_{N,1}(c,c,c,2) = r_1(c,c) + \beta(1 - \pi(c|c))H_1(c,c,c,2) + B_{1,2} \cdot \phi(0, -K(c))$ are coefficients of the linear system. The value functions for firm 2 can be derived analogously.

C.2 Solving the (c_1, c, c) and (c, c_2, c) edge stage games

Consider (c_1, c, c) -stages where $c_1 > c$. Setting $c_2 = c$ in (63) immediately yields

$$v_{I,1}(c_1,c,c,2) = v_{I,1}(c_1,c,c,2) = ev_1(c_1,c,c),$$

and the analytical expression for the value of investing by firm 1

$$v_{I,1}(c_1, c, c, 1) = r_1(c_1, c) - K(c) + \beta(1 - \pi(c|c))H_1(c, c, c, 1) + \beta * \pi(c|c)[f(1|1)\phi(v_{N,1}(c, c, c, 1), v_{I,1}(c, c, c, 1)) + f(2|1) * v_{N,1}(c, c, c, 2)].$$

Substituting the resulting solution into the equation for $v_{N,1}(c_1, c, c, 1)$ results in the nonlinear equation, the unique solution of which can be found by Newton method. Next, value functions of the case when m = 2 are given by

$$ev_{1}(c_{1},c,c) = \frac{r_{1}(c_{1},c) + \beta(1 - \pi(c|c))H_{1}(c_{1},c,c,2) + \beta\pi(c|c)f(1|2)\phi(v_{N,1}(c_{1},c,c,1),v_{I,1}(c_{1},c,c,1))}{(1 - \beta\pi(c|c)f(2|2))}$$

The investment choice probability $P_1(c_1, c, c, 1)$ is calculated using standard formula (36), and $P_1(c_1, c, c, 2) = 0$.

Because firm 2 has only idiosyncratic reasons to invest at (c_1, c, c) , it holds

$$v_{I,2}(c_1,c,c,2) = v_{N,2}(c_1,c,c,2) - K(c).$$

Given the probability of investment by firm 1 and substituting for $v_{I,2}(c_1, c, c, 2)$, we have a system of three linear equation for the three remaining value functions for firm 2. The solution is

$$\begin{split} v_{I,2}(c_1,c,c,1) &= r_2(c_1,c) + H_2(c,c,c,1) + (B_{2,1}\phi(v_{N,2}(c,c,c,2),v_{I,2}(c,c,c,2)) + B_{1,1}v_{I,2}(c,c,c,1)]) \\ v_{N,2}(c_1,c,c,2) &= \frac{r_2(c_1,c)(1+f_1(c_1,c,c)) + H_2(c_1,c,c,2) + f_1(c_1,c,c)H_2(c_1,c,c,1))}{(1-B_{2,2}-B_{2,1}f_1(c_1,c,c))} \\ &+ \frac{(B_{2,2}+B_{2,1}f_1)\phi(0,-K(c)) + v_{I,2}(c_1,c,c,1)P_1(c_1,c,c)(B_{1,2}+B_{1,1}))}{(1-B_{2,2}-B_{2,1}f_1(c_1,c,c))} \\ v_{N,2}(c_1,c,c,1) &= \frac{r_2(c_1,c) + H_2(c_1,c,c,1)}{(1-B_{2,2}(1-P_1(c_1,c,c)))} \\ &+ \frac{B_{2,1}\phi(v_{N,2}(c_1,c,c,2),v_{N,2}(c_1,c,c,2) - K(c)) + B_{1,1}P_1(c_1,c,c)v_{I,2}(c_1,c,c,1)}{(1-B_{2,2}(1-P_1(c_1,c,c)))} \end{split}$$

where $f_1(c_1, c, c) = B_{1,2}(1 - P_1(c_1, c, c))/(1 - B_{1,1}(1 - P_1(c_1, c, c)))$ and $B_{i,j}$ are defined above for the (c, c, c) stage. The investment choice probability $P_2(c_1, c, c, 2)$ is again calculated using standard logit formula (36), and $P_2(c_1, c, c, 1) = 0$. The other edge (c, c_2, c) is solved in a completely analogous way.

C.3 Equilibrium solutions at (c, c_2, c) interior stage games

In the interior points (c_1, c_2, c) where $c_1, c_2 > c$, the values functions for firm 1 in case when investment is made $v_{I,1}(c_1, c_2, c, 1)$ and $v_{I,1}(c_1, c_2, c, 2)$ depend only on the entities found in the preceding stages, and thus can be computed directly. The values in case the investment is *not* made $v_{N,1}(c_1, c_2, c, 1)$ and $v_{N,1}(c_1, c_2, c, 2)$ depend on all four value functions of firm 1 at (c_1, c_2, c) as well as the opponent's investment probability $P_2(c_1, c_2, c, 2)$. Yet, rearranging and substituting for $v_{N,1}(c_1, c_2, c, 2)$, we obtain a single non-linear equation in $v_{N,1}(c_1, c_2, c, 1)$ and $P_2(c_1, c_2, c)$

$$v_{N,1}(c_1, c_2, c, 1, P_2) = A_1(P_2) + B_1(P_2)\phi(v_{N,1}(c_1, c_2, c, 1, P_2), v_{I,1}(c_1, c_2, c, 1)),$$
(64)

where

$$\begin{array}{lll} A_1(P_2) &=& (1+f_1(P_2))r_1(c_1,c_2)+(1-\pi(c|c))H_1(c_1,c_2,c,1)+f_1p(c)H_1(c_1,c_2,c,2)\\ && +(B_{2,1}+B_{2,2}f_1(P_2))v_{I,1}(c_1,c_2,c,2)P_2,\\ B_1(P_2) &=& B_{1,1}+B_{1,2}f_1(P_2),\\ f_1(P_2) &=& \frac{B_{2,1}(1-P_2)}{1-B_{2,2}(1-P_2)}, \end{array}$$

which is equivalent to

$$A_1(P_2) - \eta \log(\frac{1-P_1}{P_1}) - v_{I,1} + B_1(P_2)(v_{I,1}(c_1, c_2, c, 1) - \eta \log(P_1)) = 0$$
(65)

in choice probability space (recall that $v_{I,1}(c_1, c_2, c, 1)$ is a known quantity). This equation implicitly defines firm 1's best response $P_1 = P_1(c_1, c_2, c, 1)$ as a function of firm 2 probability $P_2 = P_2(c_1, c_2, c, 2)$ to invest in the next period in case the cost structure is the same and the right of move is transferred to firm 2.

It can be shown that for a given value of P_1 the left hand side of (65) is a *rational function* in P_2 , i.e. an algebraic fraction $Q_1(P_2, P_1)/Q_2(P_2)$, where both $Q_1(P_2, P_1)$ and $Q_2(P_2)$ are linear functions of P_2 . The denominator is $Q_2(P_2) = 1 - B_{2,2}(1 - P_2)$ which is never zero since $P_2 \in [0, 1]$

and $B_{2,2} < 1$. Hence, solutions of (65) can be found by solving a linear equation

$$Q_1(P_2, P_1) = D_{1,0}(P_1) + D_{1,1}(P_1) \cdot P_2 = 0,$$
(66)

where

$$\begin{split} D_{1,0}(P_1) &= (B_{2,1} + (1 - B_{2,2}))r_1(c_1, c_2) \\ &+ (B_{2,2} + B_{1,1} + B_{2,1}b_{11} - B_{2,2}B_{1,1} - 1)v_{I,1}(c_1, c_2, c, 1) \\ &+ \beta(1 - \pi(c|c))((1 - B_{2,2})H_1(c_1, c_2, c, 1) - B_{2,1}H_1(c_1, c_2, c, 2)) \\ &- \eta \left[(B_{1,1} + B_{2,1}B_{1,2} - B_{2,2}B_{1,1})\ln P_1 + (1 - B_{2,2})\ln \left(\frac{1 - P_1}{P_1}\right) \right], \\ D_{1,1}(P_1) &= (B_{2,2} - B_{2,1})r_1(c_1, c_2) + B_{2,1}v_{I,1}(c_1, c_2, c, 2) \\ &+ (B_{2,2}B_{1,1} - B_{2,2} - B_{2,1}B_{1,2})v_{I,1}(c_1, c_2, c, 1) \\ &+ \beta(1 - \pi(c|c))(B_{2,2}H_1(c_1, c_2, c, 1) - B_{2,1}H_1(c_1, c_2, c, 2)) \\ &+ \eta \left[(B_{2,1}B_{1,2} - B_{2,2}B_{1,1})\ln P_1 - B_{2,2}\ln \left(\frac{1 - P_1}{P_1}\right) \right]. \end{split}$$

Equation (66) has a single solution in P_2 which defines the *inverse best response function* of firm 1 that we denote $P_2 = f_1^{-1}(P_1)$. A similar line of arguments yields the inverse best response function of firm 2 $P_1 = f_2^{-1}(P_2)$, allowing us again to form the *second order inverse best response* mapping

$$P_1' = f_2^{-1} \left(f_1^{-1}(P_1) \right). \tag{67}$$

Finding fixed points of of the mapping (67) is even easier than in the simultaneous move case since we only have to solve simplest linear equations in each iteration. Again, the difficulty is to find *all* of the fixed points, as (60). We apply similar computational procedure as in the simultaneous move game. All value functions and investment probabilities of both firms in the (c_1, c_2, c) -stage game can be computed once the fixed points of the second order inverse best response mapping are found.

When $\eta = 0$, coefficients in (66) are no more dependent on P_1 , yielding discontinuously jumping best response functions, with thresholds determined by the solutions of the equation (66) and similar one for firm 2. Therefore, as in the simultaneous move case, our solution approach allows for direct fast and robust computations of all (c_1, c_2, c) -stage equilibria when $\eta = 0$ without the need to invoke homotopy methods.