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Did Globalization Lead to Segmentation? Identifying Cross-Country Growth Regimes in the Long-Run*

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Abstract

Economic historians have stressed that income convergence was a key feature of the 'OECD-club' and that globalization was among the accelerating forces of this process in the long-run. This view has however been challenged, since it suffers from an *ad hoc* selection of countries. In the paper, a mixture model is applied to a sample of 64 countries to endogenously analyze the cross-country growth behavior over the period 1870-2003. Results show that growth patterns were segmented in two worldwide regimes, the first one being characterized by convergence, and the other one denoted by divergence. Interestingly, when three historical epochs are analyzed separately (1870-1913; 1913-1950; and 1950-2003), the dynamics which come to dominate over the whole period emerged only during the post-1950 years. In contrast, the First Global Wave was marked by global divergence. Therefore, history does not provide unambiguous evidence about globalization and convergence.

Keywords: Globalization; Economic growth; Income convergence; Multiple regimes; Mixture models.

JEL Classifications: C52, N10, O47.

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1 Introduction

Starting with the pioneering studies by Abramovitz (1986) and Baumol (1986), there has been a general consensus that convergence in output per worker, or per capita, took place among the industrialized economies since 1870 (see, among others, Maddison 1987; Feinstein 1988; Broadberry 1993; Tortella 1994; and Toniolo 1998). Economic historians have stressed that this process was fuelled by the two globalization stages of the periods 1870-1913 and post-1950, while the inter-war years (1913-1950) were characterized by increased protectionism, slow growth and divergence. It has therefore been argued that history provides an unambiguously positive relationship between globalization and convergence (Williamson 1996, p. 277).

However, the previous evidence relies on the choice of a small and *ad hoc* set of developed countries, that now belong to the so-called 'OECD-club' and that actually converged *ex post*. In fact, those nations which have not converged since 1870 have been excluded from the sample, due to their present relative poverty. This calls also for a sample selection problem in long-term convergence studies, as it has already been shown by De Long (1988) several years ago. A way to solve these issues is to conduct the convergence analysis on a larger sample, by identifying the growth patterns without prior restrictions.

In order to bring light into this debate, mixture models appear to be useful analytical tools, since they allow us to endogenously identify unknown clusters in the data, avoiding the imposition of ex ante selection criteria. The aim of this paper is to analyze the long-term growth experiences using an unrestricted sample of 64 nations since 1870, to see whether we can identify the existence of different convergence regimes and whether the OECD-club really stands out during the two phases of globalization. The model we test is in the framework of the beta-convergence hypothesis (Barro and Sala-i-Martin 2004), for which we use data on the initial level, and on the growth rate, of GDP per capita.

We find that the period 1870-2003 is characterized by the segmentation of cross-country growth behavior. Over the long-run, the model identifies two regimes; the first one basically consists of the OECD-club and is characterized by convergence of per capita income, while the other one comprises the rest of the nations and is denoted by divergence and low level of development. When the sample is split up into three historical epochs of global and anti-global waves, we do not find evidence of an early converging OECD-club between 1870 and 1913. This outcome is in contrast with the prior findings in economic history, where it has been argued that the period saw rapid convergence between those nations that were globalizing (Williamson 1996). We show instead that the converging dynamism of the advanced economies only emerged after World War II, which suggests that the assessment of economic convergence with an exogenously selected sample of countries may bring misleading results about the growth regimes in the long-run.

Our results are partly analogous to those obtained by Epstein et al. (2003), who find

that convergence was the key feature for the industrialized economies only during the post-1950 era. Indeed, the positive causality between globalization and convergence turns out to be historically ambiguous, if the intra-periods dynamics are distinctly analyzed.

The paper is structured as follows: Section 2 focuses on the sources of long-term convergence; Section 3 explains the econometric specification; Section 4 presents the data; Section 5 describes the results; and Section 6 contains some concluding remarks.

2 Sources of long-run convergence

The long-term view to convergence has been central to the writings of economic historians such as Abramowitz (1986) and Baumol (1986). Their studies build on the data set collected by Maddison (1982; 1995) that provides data about GDP per worker and per capita for a large part of the world's countries from 1870. Williamson (1996) focused on convergence in real wages and other factor prices over the long-run. The general picture that have emerged from these studies is that there have been three distinct eras in global history: 1870-1913, 1913-1950 and post-1950, and that convergence was a general feature during the two trade-booms in the late 19th century and after the Second World War.[1]

According to Williamson 'two important features of the world economy since 1970 also characterized the economy in the late 19th century. First, the earlier period was one of rapid globalization: capital and labor flowed across national frontiers in unprecedented quantities, and commodity trade boomed as transport costs dropped sharply. Second, the late 19th century underwent an impressive convergence in living standards, at least within most of what we would now call the OECD club' (1998, p. 51).

Many other studies have documented that the First Global Wave (1870-1913) was a period of globalization in capital flows, migration and trade. Concerning the capital markets, Obstfeld and Taylor (2004) provided quantitative evidence of a U-shaped evolution of international capital flows over the 20th century, in which the level of foreign investments, relative to the size of the world economy, was about as large in 1900-1914 as it was in 1980 (around an estimated 20 per cent of world GDP). Taylor (2002) also pointed out that global capital market integration seems to have returned to its pre-1913 level only fairly recently, at least when measured by the relationship between savings and investments, which was tighter in 1913-1974 than before and after.

Similarly, early globalization in world trade has been documented by Feenstra (1998), who showed that the level of merchandise trade to GDP in 1913 was not reached again until the late 1960s or 1970s. Estevadeordal et al. (2003) established a similar trade pattern and argue that the rise of the gold standard and the fall in transport costs were the main trade-creating forces until 1913. As for the labor markets, mass

[1] Although the post-war period is often divided into two distinct phases: 1950-1973 and the period post-1973, with this latter being demarked by stagflation, slower growth rates and the break-down of the international economic framework established at Bretton-Woods.

migration has been thoroughly documented for the First Global Wave, as about 55 million Europeans left home for the New World between 1850 and 1914 (Hatton and Williamson 1998).

These strong globalization forces in the pre-1913 period have often been connected to forces of convergence, especially among the countries of the so-called OECD-club. Taylor and Williamson argue, for example, that the period saw dramatic convergence, 'about as dramatic as it has been over the past century and a half', among the present OECD countries, or an even wider sample of nations (1997, p. 27). This convergence, they assert, was to a large extent accounted for by the massive migration flows between Europe and the New World which helped erase productivity gaps in labor productivity and wages. They estimate such large effects of migration on convergence that it must have been offset by countervailing forces. For instance, capital accumulation could have been such a force, since capital chased after immigrants and natural resources exploitation. This implies that capital dampened any downward pressure migration otherwise would have had on real wages in the New World, and that capital inflows financed accumulation, thereby augmenting the labor demand. Thus, even though the conventional Heckscher-Ohlin prediction would be that capital and labor would flow in opposite directions as a result of trade, the evidence from First Global Wave contrasts with this mechanism (Hatton and Williamson 2008).

Although factor accumulation patterns did not follow the standard predictions in this early period, the literature still points towards accumulation playing a larger role in explaining the suggested labor productivity convergence than the one that characterized the post-war period, where technological transfers and human capital have been more broadly emphasized as sources of convergence. According to this view, Taylor (1999) develops a model that takes into account the massive flows of capital and labor to the resource-abundant New World to explain convergence in labor productivity between seven OECD countries in the late 19th century, while it down-plays the importance of technological transfers and human capital.

Because of the focus on factor accumulation and factor price equalization as sources of convergence before 1913, a large part of the evidence has rested on data on real wages and labor productivity, only indirectly offering evidence for convergence in GDP per capita. The factor price convergence approach has clear merits when it comes to understanding the mechanisms of labor productivity convergence, since productivity convergence by definition may be accounted for by either absolute convergence in real wages, or relative factor endowments or factor prices (O'Rourke et al. 1996).

In fact, Taylor and Williamson (1997) analyze convergence in wages, GDP per worker and per capita simultaneously, and call upon agnosticism in what variable that provides the 'correct' convergence criterion, although they emphasize that the dynamics of wage and output measures should remain distinct and that the choice of a particular variable should depend on the question under consideration (1997, p. 32). For example, they find that convergence in GDP per capita was slower and less influenced by migration compared to convergence in wages and labor productivity. This result is due to offsetting forces inherent in the algebra of their model, in which labor sup-

ply losses suppressed output in the Old World while increasing labor productivity and wages (1997, p. 43). In addition, O'Rourke and Williamson (1999) acknowledge that the open-economy mechanisms behind convergence in the late 19th century only influenced GDP per capita indirectly. Still, they maintain, that convergence did not only appear in labor markets, but that was also extended, albeit at slower rates, to GDP per capita.

In this paper we focus on the broader question whether convergence was a long-run phenomenon in GDP per capita, although acknowledging that factor prices play a role in the explanation of those dynamics. More specifically, we focus on the recent debate brought about by Epstein et al. (2003), who questioned whether the period 1870-1914 really was a phase of unconditional GDP per capita convergence fuelled by globalization, even within the OECD-club. Using distribution dynamics methods (Quah 1993; 1996) applied to Maddison's GDP per capita data, they find that the long-run equilibrium of the pre-1914 period was characterized by forces of stratification rather than convergence and argue that this latter was primarily a feature after World War II.

To this picture of dispersion, O'Rourke and Williamson (1997) add that there were large varieties in growth experiences within the Old World before 1914. For example, although Ireland, Italy and the Scandinavian countries went through a spectacular catch-up with the industrial core, Spain and Portugal lagged behind. The authors also show that globalization was by far the dominant force accounting for these differing economic outcomes and suggest several hypotheses, covering the failure of capital flows to seek out cheap labor, diversities in schooling, and factor market isolation.

Given the recent debate about convergence and globalization in historical perspective, this paper will explicitly test whether we can endogenously identify the convergence patterns during the whole period 1870-2003, as well as during the two sub-periods 1870-1913 and 1950-2003, and if an early converging OECD-club can be detected also for the First Global Wave. In doing this, the statistical inference about the relationship between globalization and convergence is drawn from the historical periods.

3 Identifying cross-country growth regimes

In order to endogenously analyze the cross-country growth behavior we make use of a mixture of linear regression. The main feature of this model consists in the ability to uncover heterogeneous growth regimes in the sample, without imposing *a priori* or *ad hoc* assumptions on the adherence of each country to a specific regime.[2] In general, mixture models have been employed to test the existence of poverty traps or convergence clubs (see Paap and Van Dijk 1998; and Bloom et al. 2003), after the pioneering work by Quah (1996) which identified the so-called 'twin peaks' in the income distribution worldwide. This kind of models has been increasingly applied to fit the distribution of regional incomes, as in Tsionas (2000), Pittau (2005), and Pittau and Zelli (2006).

[2] A brief review of the empirical methods useful to identify the heterogeneity in growth patterns is provided by Durlauf et al. 2005, pp. 616-624.

As far as we know, mixture models in the form of mixtures of growth regression have been previously used by Paap et al. (2005), Alfò et al. (2008) and Battisti and Di Vaio (2008). Paap et al. (2005), for instance, apply a latent class analysis to a panel type growth regression, so to classify a set of developing country according to their average growth rates over the period 1961-2000. Alfò et al. (2008) develop a multivariate mixture approach to assess the predictive capability of saving and human capital formation rates, in explaining the worldwide heterogeneity of both levels and growth rates of per capita income from 1960 to 1995. Battisti and Di Vaio (2008) implement a mixture of cross-sectional growth regression with the aim of uncovering multiple regimes of per capita income convergence across EU regions, over the period 1980-2002.

The perspective adopted here follows up the work by Battisti and Di Vaio (2008), since the model adopted does not explicitly test the so-called 'club convergence' hypothesis. This latter phenomenon would imply that, for each country, the probability of falling in a regime should depend on some specific variables related to the initial conditions of the country. In contrast, we consider the probability to belong to a club as a parameter to be estimated in the model.[3] Thus our model can be seen as a more general test of multiple regimes and aims to provide a correct assessment of which countries fall in each specific regime.

Let's start assuming that for each country i, the average growth rate of per capita income, $g_i = [\log(y_{i,T}) - (y_{i,t})]/T$, between time t and T, is given by

$$g_i = \alpha_j + \beta_j \log(y_{i,0}) + \varepsilon_{i,j}, \text{ with probability } \phi_j, \tag{1}$$

where $y_{i,0}$ denotes the income per capita level at the beginning of the period, α_j is a constant representing the steady-state determinants of the economy, β_j is a convergence parameter approximating the speed at which the economy reaches the steady-state, $\varepsilon_{i,j} \sim N(0, \sigma_j^2)$ is a random shock affecting the growth rate of the economy, and $j = 1, ..., k$ is the regime which the country belongs to. Expression (1) is usually named 'beta-convergence' equation, after the famous study by Barro and Sala-i-Martin (1992). If β_j is estimated with a negative (positive) sign, the evidence supports that poor countries tend to grow faster (slower) than rich ones and eventually converge to (diverge from) this latter.[4]

Let g_i be distributed as a finite mixture of conditional univariate normal densities:

$$g_i \sim \sum_{j=1}^{k} \phi_j f_{i,j}(g_i \mid \log(y_{i,0}), \beta_j, \sigma_j^2), \tag{2}$$

[3] Such parameter does not depend on the initial level of income, nor it is subject to any threshold in the factor accumulation, as in multiple equilibria models by Azariadis and Drazen (1990), and Galor (1996).

[4] As is well known, the estimated convergence parameter is usually biased if the steady-state determinants vary across the economies and are related to the explanatory variables. In this framework, we mitigate this problem allowing for different intercepts across regimes.

where

$$f_{i,j}(g_i \mid \log(y_{i,0}), \beta_j, \sigma_j^2) = \frac{1}{\sqrt{2\pi\sigma_j^2}} \exp\left[\frac{-\left(g_i - \alpha_j - \beta_j \log(y_{i,0})\right)^2}{2\sigma_j^2}\right]. \tag{3}$$

The mixing proportions ϕ_j, i.e. the probabilities to belong to a regime, are unknown and should be jointly estimated with the other parameters of the model. Higher the probability, more precise the identification of the regime is. This aspect makes clear that an *ad hoc* assignment of the countries to the regimes may be conducive of misleading results, due to an arbitrary imposition of the probabilities. Particularly, we might erroneously asses that, for instance, a country obeys to a converging pattern, while, on the contrary, it follows a diverging one.

If the set of observations g_i is independently and identically distributed, the joint density or likelihood of the model, L, can be written as

$$L = \prod_{i=1}^{n}\left[\sum_{j=1}^{k} \phi_j \frac{1}{\sqrt{2\pi\sigma_j^2}} \exp\left[\frac{-\left(g_i - \alpha_j - \beta_j \log(y_{i,0})\right)^2}{2\sigma_j^2}\right]\right], \tag{4}$$

or, in its logarithmic form,

$$\log L = \sum_{i=1}^{n} \log\left[\sum_{j=1}^{k} \phi_j \frac{1}{\sqrt{2\pi\sigma_j^2}} \exp\left[\frac{-\left(g_i - \alpha_j - \beta_j \log(y_{i,0})\right)^2}{2\sigma_j^2}\right]\right]. \tag{5}$$

Estimation of the parameters of interest, α_j, β_j, σ_j^2, and ϕ_j, can be conducted maximizing equation (5), subject to the constraint $\sum_{j=1}^{k} \phi_j = 1$. The condition $\sigma_j^2 > 0$ is required to avoid the unboundedness of the likelihood function. Once estimates are obtained, i.e. $\widehat{\alpha}_j$, $\widehat{\beta}_j$, $\widehat{\sigma}_j^2$, and $\widehat{\phi}_j$, each country i is assigned to regime j looking at the posterior probabilities $\widehat{\psi}_{i,j}$, calculated by means of Bayes rule as

$$\widehat{\psi}_{i,j} = \frac{\widehat{\phi}_j f_{i,j}(g_i \mid \log(y_{i,0}), \widehat{\alpha}_j, \widehat{\beta}_j, \widehat{\sigma}_j^2)}{\sum_{j=1}^{k} \widehat{\phi}_j f_{i,j}(g_i \mid \log(y_{i,0}), \widehat{\alpha}_j, \widehat{\beta}_j, \widehat{\sigma}_j^2)}. \tag{6}$$

Basically,

$$\text{country } i \ \in \ \text{regime } j \text{ if } \widehat{\psi}_{i,j} > \widehat{\psi}_{i,m} \ \forall m \neq j = 1, ..., k. \tag{7}$$

The stationary equations of the maximum log-likelihood expressed in (5) are derived by DeSarbo and Cron (1988). As for the estimation, it can be straightforwardly dealt with the application of the Expectations-Maximization (EM) algorithm (see Dempster et al. 1977). The EM algorithm works as follows: in the E-step, estimates of ϕ_j and $\psi_{i,j}$ are obtained maximizing the expected log-likelihood, while in the M-step α_j, β_j, σ_j^2 are estimated performing k weighted least squares regressions, which weights are given by the posterior probabilities. This latter step has been proved to be equivalent

to maximum likelihood estimation (see DeSarbo and Cron 1988, for technical details). After the starting values of the parameters are assigned,[5] the algorithm iterates until a specified convergence criterion is achieved.[6] While the procedure provides a monotone increase of the objective function, convergence to a global optimum is not ensured, due to non-convexity of the log-likelihood function. To check the robustness of the results, several trials can be carried out.[7]

Making inference, as well as to calculate confidence intervals, requires the variance-covariance matrix of the parameters, which are asymptotically normal, being estimated by maximum likelihood. Louis (1982) shows how to derive the Fisher information matrix in EM environments. The inverse of this matrix provides the estimated covariance matrix (see Turner 2000, for computational aspects).

An open issue relates to the choice of the k components, i.e. regimes, of the mixture. In principle, there is no need of mixture whenever a one-component model fits the data well. On the contrary, if a mixture model is specified, it has to be shown that the selection of two components, instead of three, for instance, is a better choice. To this end, a decision criterion needs be adopted, even though no universal rule exists in the literature. We base our decision choice upon two main rules. First, following Turner (2000) we calculate a sequential likelihood ratio (LR) test of k versus $k+1$ components. The test is based on parametric bootstrap, since the likelihood ratio statistic is not regularly distributed.[8] Second, according to Hawkins et al. (2001), we look at the Bayesian information criterion (BIC),

$$BIC = -2 \log L + n_p \log n, \tag{8}$$

where n_p is the number of free parameters, equalling the dimension of the parameters' vector minus one. The rationale of this criterion relies on assigning a penalty function to the less parsimonious model, because the log-likelihood can be an increasing function of the components number. The BIC is the recommended criterion for choosing between one and two components, in the case of a mixture of linear regression (see Hawkins et al., 2001). Finally, the model is selected according to the results of the two rules.

4 Description of the data

To estimate the model described in Section 2, we only need data on per capita GDP.

These are taken for 64 countries, over the period 1870-2003, from the database *Historical Statistics for the World Economy: 1-2003 AD*, developed by Angus Maddison, which is downloadable from the Internet page http://www.ggdc.net/maddison (last up-

[5] In absence of specific priors, as in the present case, they are generated randomly.

[6] We set a threshold equal to 0.000001.

[7] We run 100 trials, choosing the estimates from the model with the highest log-likelihood value. The results, however, are very stable.

[8] The test is conducted launching 1000 replications.

date: August 2007).[9] GDP per capita is expressed in 1990 International Geary-Khamis dollars (for detailed notes, see Maddison 1995; 2001; 2003).

Some doubts have been cast about the reliability of such data, since they are extrapolated from present-day PPP adjusted GDP levels, on the basis of volume indices of real product. This approach implies that the basket of goods and services used to construct the end-year PPP converter is supposed to be stable over time, something which cannot be very realistic in the long-run (Prados de la Escosura 2000). Unfortunately, alternative estimates usually include too few observations, not allowing to make inference on a larger set of countries and since much of our previous knowledge about convergence in the long-run relies on evidence from Maddison's data, we prefer to use the same sources for the present analysis.

5 Discussion of the results

As for the full period 1870-2003, the model clearly identifies two distinct regimes, according to both the selection criteria adopted. The sequential LR test shown in Table 1 strongly rejects the null hypothesis of one versus two components of the mixture (the P-value is 1 per cent), while it is not able to reject the null of two versus three components at any conventional significance level.[10]

[TABLE 1 AROUND HERE]

[FIGURE 1 AROUND HERE]

The values of the BIC reported in Table 2 also suggest the selection of two components. This means that a single (one-component) growth regression is not the best model to fit the data and produces misleading results, due to the assignment of the same growth pattern to all the countries in the sample.

[TABLE 2 AROUND HERE]

The results from the estimated mixture model are shown in Table 3. Over the period 1870-2003, one regime has been significantly converging (with a beta coefficient of -0.007) and the other one significantly diverging (beta is 0.003), indicating that convergence of income per capita towards a common level is not a general feature between the countries of the world in the long-run. The majority of the countries fall in the diverging regime, but the model identifies a convergence club consisting of 19 countries. Those countries can be recognized from Table 4 in which the posterior probabilities of the countries belonging to each regime are shown. Regime 1 here refers to the convergence club whereas regime 2 stands for divergence. As seen from Table 4, many of the OECD countries show large probabilities of being assigned to regime 1.

[TABLE 3 AROUND HERE]

[9] For the list of countries see Table 4.

[10] The empirical distribution of the test is shown in Figure 1.

A few exceptions emerge: Germany, Greece, Portugal and Spain fall in the diverging regime due to relatively low average growth rates for the full period. Iberia's failure to converge to the OECD-club is well-documented in economic history and has been explained by a relative failure to industrialize during the late 19th century. Tortella (1994) argues that the Iberian retardation can be assigned to agricultural backwardness and low levels of investment in human capital, as evidenced by low enrolment and literacy rates. It is also the case that the revision of the Maddison's GDP per worker-hour data for Italy and the Iberian countries has cast some doubt on the unconditional convergence hypothesis that was supported by the early studies (see O'Rourke and Williamson 1997, p. 161 for a discussion). Germany is particularly penalized by the slow growth of the inter-war years and thus therefore assigned to the diverging regime. The relative decline of German industrial productivity during the inter-war years has been documented by early scholars, although more recent work has emphasized that Germany's modest economic performance was rather due to large peasant agriculture and backwardness in the service sector (Broadberry 1997).

What is more, USA and New Zealand fall in the diverging regime, since they are both countries with high GDP in 1870 that are growing richer over time. Accordingly, these countries acted as diverging forces in the world economy.

[TABLE 4 AROUND HERE]

Although we find evidence of a long-run OECD club we do not find any converging regime during the First Global Wave 1870-1913, as can be seen from Table 3. In this case, however, the selection criteria provide a discordant information, since the LR test does not reject the null of one versus two components, while the BIC chooses the two-component model.[11] We prefer the parsimonious specification, given by the one-component model. Anyway, if we were willing to accept the model with two components, results would not differ in qualitative terms, since two diverging regimes were estimated instead of one (see Table 3).[12] This clearly contradicts the Williamson (1996) notion of convergence between trading nations during the First Global Wave.

The scatter plots in Figure 2 show the estimated fit of the model during the different epochs. The full period is displayed in the upper left panel, where the converging regime stands out as a range of countries positioned along a straight line with a clear negative slope and a small confidence band. The diverging regime shows up in the slightly positive slope of the fitted line, but the confidence band is much larger. As opposed to the scatter plot from the full period, the plot in the upper right panel does not indicate any convergence club during the first epoch of globalization. The slope of the fitted line, produced by the one-component specification, rather shows divergence and no distinct growth pattern is found among the countries that had the highest logged GDP per capita in 1870.

[FIGURE 2 AROUND HERE]

[11] Shifting from one to two components, however, produces only a small decrease in the value of the BIC (see Table 2).

[12] The convergence parameters of regime 1 and 2 are almost identical (0.002 and 0.004, respectively).

From convergence theory we would expect the richest countries to face modest growth rates due to decreasing marginal returns to capital. Instead, looking at the period 1870-1913, these countries are positioned in two clusters on each side of the fitted line. Countries like Australia, Belgium, Netherlands, United Kingdom and Uruguay follow the predicted pattern since they are all below the fitted line and thus exhibit some tendency for slower growth than many countries in the sample. However, there is a set of initially rich countries that are showing relatively high growth rates and diverging tendencies during the period. These countries cluster above the fitted line and are Austria, Canada, Germany, Denmark, France and Switzerland. Many of these nations have earlier been assigned to a converging regime in wages and labor productivity. Taylor (1999), for example, specifically states that the labor productivity growth patterns of Germany, France, Denmark, Sweden, UK, USA and Australia were providing evidence that 1870-1914 was an era of convergence, with a speed of about 1 per cent per annum (Taylor 1999, p. 1623).

The late 19th century growth of the Scandinavian countries has often been described as a catch-up phenomenon and taken as evidence for the strong forces of convergence during the First Global Wave. O'Rourke and Williamson document a spectacular catch-up in factor prices, but smaller effects in GDP per worker-hour and even less so in GDP per capita (1997, pp. 158-59). A lion's part of the estimated factor price convergence is assigned to mass migration from Scandinavia to the New World. However, the scatter plot in Figure 2 does not suggest that the growth pattern of the Scandinavian countries contributed to a general picture of convergence among the 64 countries during the First Global Wave. On the contrary, Sweden, Norway and Denmark cluster on a position right in line with the confidence interval of the fitted line's positive slope. This is because these three countries were initially quite rich compared with the rest of the sample, and showed relatively high GDP per capita growth rates of 1.4-1.6 per cent annually. Thus, although the Scandinavian countries have been singled out as backward and fast-growing in accordance with the convergence hypothesis in the OECD context, these countries cannot be considered poor in 1870 when compared with the rest of our sample.

So what about capital movements? According to theory, capital should flow from the rich industrial core to the poor periphery and contribute to convergence. This pattern is for example confirmed in the Scandinavian case. The Scandinavian countries were net importers of capital during these years, and the combination of capital inflow and outward migration has been suggested as a main source of growth. However, it is also interesting to note that the exporters of capital, such as the initially rich countries Germany and France, also showed high growth rates during the same period and that we cannot find any clear pattern of fast-growing capital importers and slow-growing capital exporters. In addition, enormous amounts of capital were placed in the New World, although countries like USA, New Zealand and Australia belonged to the richest countries of the sample in 1870. The tendency for capital accumulation to have a diverging effect on the income distribution during this period has earlier been documented by Taylor and Williamson (1997), among others. Still, one country that

did adhere to the expected convergence pattern was Britain, which was one of the wealthiest country in 1870, who did export large amounts of capital to the New World and also did experience modest growth rates of only 1 per cent annually until 1913.

Even though the open market forces of migration and capital did create growth in several parts of the world during the First Global Wave, the data do not unambiguously support the claim of an early converging OECD-club. This becomes especially clear in the larger country sample that we provide. It also appears that capital was flowing to countries that were already wealthy in 1870 and therefore acted as a countervailing force to convergence.

Turning to the inter-war period 1913-1950, we identify only one regime. Also in this case, the selection criteria do not provide a clear indication. The LR test selects the two-component specification, while the BIC chooses the model with one component. Anyway, the rejection of the null of one versus two components, produced by the LR test, is not particularly strong, since the P-value is at the significance threshold of 5 per cent (see Table 1). Results do not substantially differ between the two specifications, since both of them support divergence–or at least persistence–of per capita income, as it can be seen from Table 3. This finding underlines the pre-existing historical notion that the inter-war period was characterized by a closing of markets that suppressed the alleged convergence forces from the First Global Wave. The scatter plot in the lower left panel in Figure 2 also shows that the period was characterized by diverging tendencies and modest growth rates. The only exception is Venezuela, an initially poor country showing growth rates of remarkably 5 per cent annually due to the discovery of oil in the region.

The post-war period stands out as a period in which a group of 20 countries, mainly members of the OECD, show strong and significant convergence, while the rest of the countries in the sample exhibit no clear patterns, e.g. persistence of per capita income.[13] Looking at the selection criteria, the choice of the two-component mixture is clearly supported by the LR test, while the BIC seems to suggest a three-component specification. The identification of the convergence regime, however, is robust to the choice of the components number, since the estimation of a three-component mixture produces the division of the large persistent regime in two smaller ones.[14]

Table 3 displays that the point estimate of the beta-coefficient of regime 1 (-0.016) is roughly twice as large as the estimate from the full period. From the posterior probabilities in Table 4 we note that all but three of the converging countries in regime 1 (Taiwan, Hong Kong and Singapore) belong to the OECD. On the other hand, 44 countries in our sample are assigned to regime 2, which exhibits no significant pattern. This suggests that, excluding the Asian tigers, large parts of the poor world has not experienced the predicted convergence to the OECD. We do also find a few OECD countries, like Norway, United States (rich countries that were getting richer), Greece and Portugal (countries with disappointing growth rates given their initial GDP), in

[13] The existence of multiple cross-country growth regimes over the post-1950 period has been investigated in the literature since the pioneering study by Durlauf and Johnson (1995).

[14] We do not show the results to save space.

regime 2.

Finally, Table 4 indicates that the countries belonging to the long-run convergence club are as good as identical to those singled out for the post-war period.[15] The long-run convergence pattern, that we estimated by means of the mixture of growth regression, thus appears to be completely determined by the dynamics of the post-war period.

6 Concluding remarks

Although forces of globalization have been well-documented for the period 1870-1913, this article shows that growth patterns have been diverse since 1870 and that it was not until after World War II that globalization seems to have been accompanied by convergence for a subset of nations belonging mainly to the OECD. The results highlight that the use of a restricted sample of nations that have converged ex post may lead to misleading results about the cross-country growth patterns in the long-run. In fact, this latter was segmented in two worldwide regimes, the first one being characterized by higher growth rates as well as convergence of per capita income, and the other one denoted by divergence and lower development rates.

The identification of the two growth regimes is plausibly consistent with the predictions of some recent economic theories (Galor and Mountford 2006; 2008), which stress the role of trade for the evolution of the long-term development patterns. In fact, the increase in world trade due to globalization might have affected the growth rate of per capita income asymmetrically according to the comparative advantages of the nations. On the one side, the resource-abundant countries tended to specialize in the production of primary goods, reducing the incentive to invest in human capital and delaying the demographic transition. On the other one, the resource-scarce countries specialized in manufacturing, raising the investment in human capital, spurring the demographic transition and shifting into a sustained stage of growth.

Looking at the converging club, when three historical epochs of global (1870-1913, 1950-2003) and anti-global (1913-1950) waves are analyzed separately, results show that the dynamics which come to dominate over the whole period emerged only during the second globalization stage. This finding is in line with Epstein et al. (2003) who reached similar conclusions for a sample of industrialized countries, although using a completely different methodology.

According to our results, the two trade-booms were not as similar in terms of convergence as what has been previously argued. The First Global Wave exhibited a complex inter-play between migration, capital and trade that made it less similar to the postwar period, in terms of convergence. During this period capital did not seek out its highest marginal returns, since much of it went to the resource rich New World and, although

[15] Norway was assigned to the converging regime for the full period, but its remarkable growth after the discovery of oil in the 1970s puts it in the diverging regime when the post-war period is analyzed separately. Spain, on the contrary, was assigned to the diverging regime for the full period, but due to the rapid catch-up during the last decades it is assigned to the converging regime after 1950.

migration acted as a converging force, the net result appears to have been divergence in per capita GDP, even among the industrialized nations. Therefore, history only ambiguously supports the positive relationship between globalization and convergence.

Future research should investigate why globalization has brought about convergence in some countries but not in others and why these forces appear to be limited to the last decades only. Especially the trade flows and their composition need to be further analyzed.

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Table 1. Sequential LR test of k versus $k+1$ components*

Period	1 vs 2	2 vs 3
1870–2003	26.6 (.01)	3.97 (.81)
1870–1913	3.85 (.76)	-
1913–1950	17.2 (.05)	5.99 (.71)
1950–2003	26.3 (.00)	23.3 (.17)

* P-values between parentheses. Maximum number of components: $k = 3$.

Table 2. Bayesian information criterion (BIC)

	1 Comp.	2 Comp.	3 Comp.	Selected
Period 1870-2003	-491.4	-497.2	-484.5	2 Comp.
Period 1870-1913	-510.2	-512.5	-510.9	2 Comp.
Period 1913-1950	-407.2	-403.6	-400.0	1 Comp.
Period 1950-2003	-378.8	-385.1	-391.8	3 Comp.

Table 3. Cross-country growth regimes: estimation results

	1 Component (OLS)	2 Components (ML)	
		Regime 1	Regime 2
	Period 1870-2003		
Constant	.005	.070***	-.003
Log of p.c. GDP 1870	.002	-.007***	.003**
Weight (%)	-	23	77
R-squared	.03	-	-
Log-likelihood	249.9	263.1	-
	Period 1870-1913		
Constant	-.010	-.004***	-.013
Log of p.c. GDP 1870	.003***	.002***	.004***
Weight (%)	-	18	82
R-squared	.15	-	-
Log-likelihood	259.2	270.8	-
	Period 1913-1950		
Constant	-.015	-.038***	-.008
Log of p.c. GDP 1870	.003*	.006***	.002
Weight (%)	-	19	81
R-squared	.05	-	-
Log-likelihood	207.7	216.4	-
	Period 1950-2003		
Constant	.045***	.168***	.044***
Log of p.c. GDP 1870	-.003	-.016***	-.003
Weight (%)	-	25	75
R-squared	.03	-	-
Log-likelihood	193.6	207.1	-

***, **, * denote statistical significance at 1%, 5%, and 10%, respectively. In grey: mixture results. Dependent variable: average growth rate of per capita GDP (various periods). Observations: 64.

Table 4. Posterior probabilities*

	Period 1870-2003		Period 1950-2003	
	Regime1	Regime 2	Regime 1	Regime 2
Austria	0.60	0.40	0.84	0.16
Belgium	0.56	0.44	0.70	0.30
Denmark	0.56	0.44	0.69	0.31
Finland	0.86	0.14	0.77	0.23
France	0.60	0.40	0.74	0.26
Germany	0.46	0.54	0.68	0.32
Italy	0.58	0.42	0.75	0.25
Netherlands	0.57	0.43	0.68	0.32
Norway	0.56	0.44	0.49	0.51
Sweden	0.66	0.34	0.64	0.36
Switzerland	0.57	0.43	0.60	0.40
United Kingdom	0.61	0.39	0.61	0.39
Ireland	0.51	0.49	0.69	0.31
Greece	0.03	0.97	0.01	0.99
Portugal	0.02	0.98	0.01	0.99
Spain	0.42	0.58	0.77	0.23
Australia	0.62	0.38	0.68	0.32
New Zealand	0.21	0.79	0.02	0.98
Canada	0.62	0.38	0.68	0.32
United States	0.10	0.90	0.20	0.80
Albania	0.00	1.00	0.00	1.00
Bulgaria	0.00	1.00	0.00	1.00
Czechoslovakia	0.00	1.00	0.00	1.00
Hungary	0.00	1.00	0.00	1.00
Poland	0.00	1.00	0.00	1.00
Romania	0.00	1.00	0.00	1.00
Russia (USSR)	0.00	1.00	0.00	1.00
Yugoslavia	0.00	1.00	0.00	1.00
Argentina	0.00	1.00	0.00	1.00
Brazil	0.00	1.00	0.00	1.00
Chile	0.00	1.00	0.00	1.00
Mexico	0.00	1.00	0.00	1.00
Uruguay	0.00	1.00	0.00	1.00
Venezuela	0.00	1.00	0.00	1.00
Jamaica	0.00	1.00	0.00	1.00
China	0.00	1.00	0.00	1.00
India	0.00	1.00	0.00	1.00
Indonesia	0.00	1.00	0.00	1.00

* In grey: regime 1.

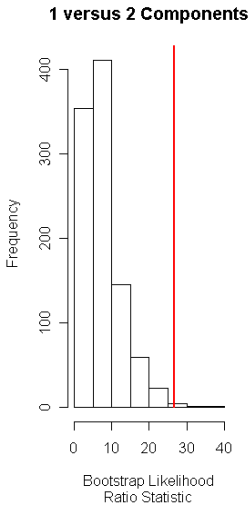
Table 4. Continued*

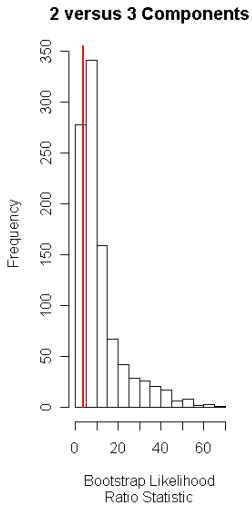
Japan	0.99	0.01	0.96	0.04
Philippines	0.00	1.00	0.00	1.00
South Korea	0.95	0.05	0.99	0.01
Thailand	0.00	1.00	0.00	1.00
Taiwan	1.00	0.00	1.00	0.00
Burma	0.00	1.00	0.00	1.00
Hong Kong	0.99	0.01	0.83	0.17
Malaysia	0.00	1.00	0.00	1.00
Nepal	0.00	1.00	0.00	1.00
Singapore	0.99	0.01	0.95	0.05
Sri Lanka	0.00	1.00	0.00	1.00
North Korea	0.00	1.00	0.00	1.00
Vietnam	0.00	1.00	0.00	1.00
Iran	0.00	1.00	0.00	1.00
Iraq	0.00	1.00	0.00	1.00
Jordan	0.00	1.00	0.00	1.00
Lebanon	0.00	1.00	0.00	1.00
Syria	0.00	1.00	0.00	1.00
Turkey	0.00	1.00	0.00	1.00
West Bank and Gaza	0.00	1.00	0.00	1.00
Algeria	0.00	1.00	0.00	1.00
Egypt	0.00	1.00	0.00	1.00
Ghana	0.00	1.00	0.00	1.00
Morocco	0.00	1.00	0.00	1.00
South Africa	0.00	1.00	0.00	1.00
Tunisia	0.00	1.00	0.00	1.00

* In grey: regime 1.

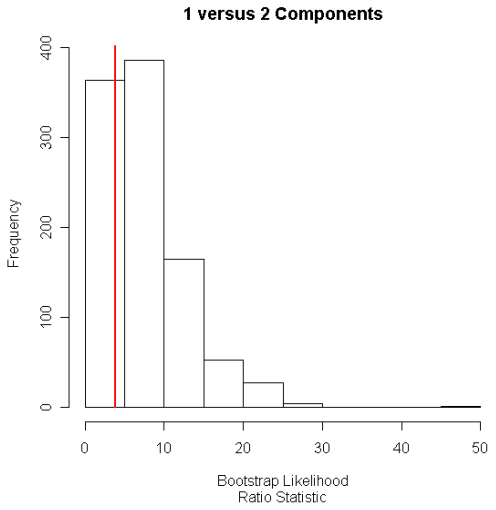
Figure 1. Empirical distribution of the LR test*

Period 1870-2003

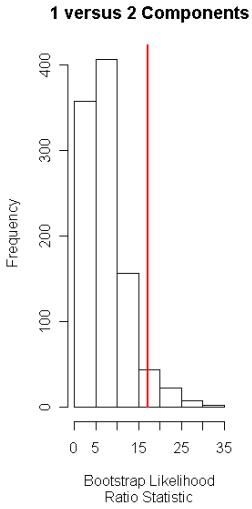


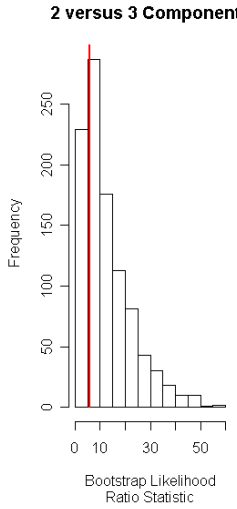


Period 1870-1913

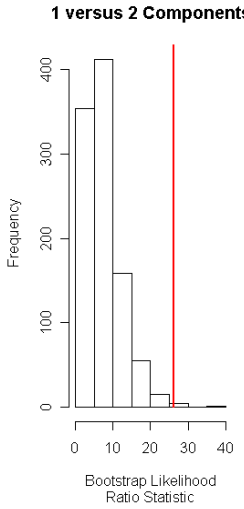


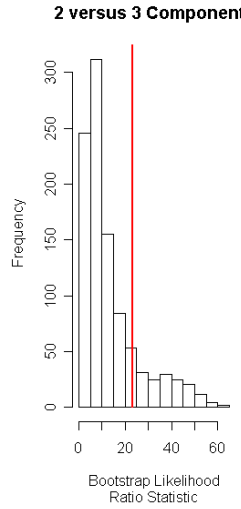
Period 1913-1950





Period 1950-2003

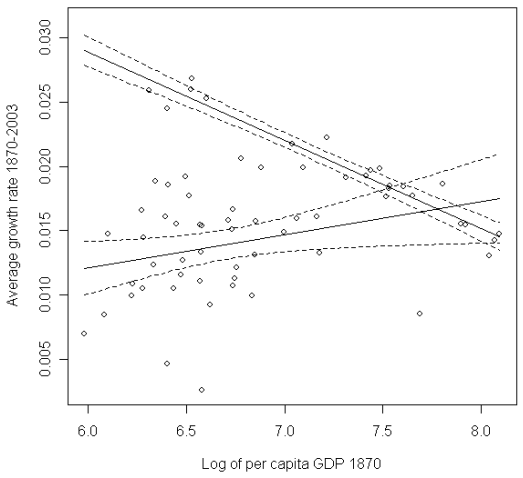




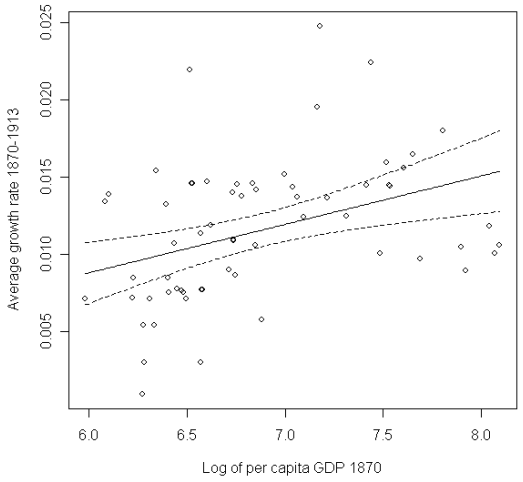
*1000 bootstrap replications.

Figure 2. Cross-country growth regimes: model's fit*

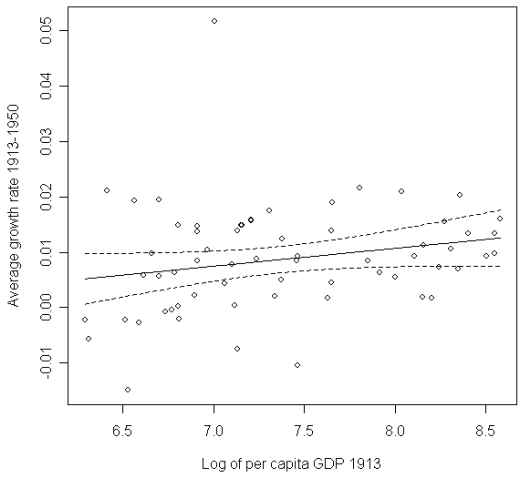
Period 1870-2003



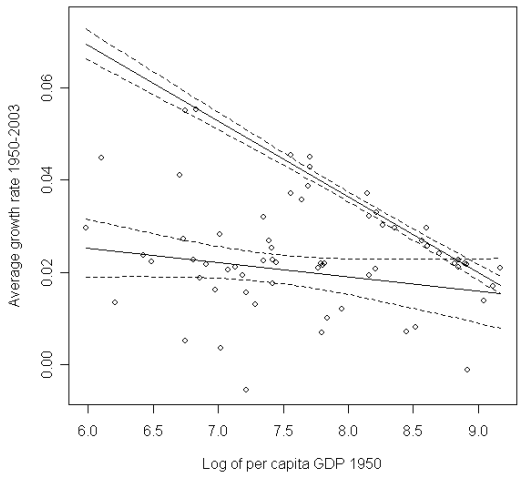
Period 1870-1913



Period 1913-1950



Period 1950-2003



*Solid line: regression fit; dotted line: confidence band at 95% level.